# **Total Data Quality Management**

# Strategies, tactics and best practice methods for improving enterprise data quality

The Duxton Hotel, Melbourne 24th & 25th June 2004

Four Points Sheraton, Sydney 28th & 29th June 2004

"Ultimately, poor data quality is like dirt on the windshield. You may be able to drive for a long time with slowly degrading vision, but at some point, you either have to stop and clear the windshield or risk everything."

Ken Orr

Business success is becoming ever more dependant on the accuracy and integrity of mission critical data resources. With 75% of companies reporting significant strategic, operational and financial costs resulting from defective data - complacency about data quality is not an option.



### Facilitated by two of the world's leading authorities on data quality:

**Richard Y. Wang Ph.D.** Director, MIT Information Quality Program (MITIQ) Co-director, Total Data Quality Management Program (TDQM)

Massachusetts Institute of Technology (MIT)

**Yang W. Lee Ph.D.** Joseph G. Reisman Professor, College of Business Administration

**Northeastern University (USA)** 

#### **Background**

As the vast mountain of data assets held by organisations continues to grow at an exponential rate – and as enterprises come to depend to ever greater degrees on this data for most of their strategic, operational and competitive initiatives – business success will increasingly hinge on the quality, reliability and integrity of the data itself.

Poor data quality poses a serious threat to any organisation's ability to function effectively and remain competitive. The 2001 "Global Data Management Survey" by PricewaterhouseCoopers found that 75% of companies suffered significant bottom-line impact from poor data quality, whilst a more recent survey by The Data Warehouse Institute (TDWI) estimated that data quality problems currently cost US businesses more than \$US600 billion a year.

Most enterprises now recognise the overwhelming advantages of high-quality information, and equally, the significant implications of low-quality information in terms of financial costs, reduced productivity, increased waste and diminished effectiveness – but few understand what needs to be done to address the issue. All enterprises have the means to achieve high data quality and sustain it over time – what's often lacking is the commitment and know-how.

This is where the discipline of Total Data Quality Management (TDQM) comes in – providing a comprehensive, enterprise-wide data quality methodology and framework.

#### Key benefits and learning outcomes

This cutting edge programme, led by two of the world's foremost authorities on data and information quality, is designed to give participants the capability and fundamental skills needed to understand and overcome data quality challenges. By attending this course,

- You will be exposed to state-of-the-art research and practice in the field of TDQM
- You will discover data quality principles, methods and techniques that have been successfully implemented in leading public and private sector organisations around the world
- You will be able to increase the value and decrease the costs of poor data quality on your data warehousing, ERP, CRM and BI initiatives
- You will learn how to develop and utilise data element maps and apply the principles of "managing information as a product" in your organisation
- You will discover the key principles, practices and procedures that enable continuous improvement in data quality
- You will learn how to conduct a data quality audit and develop key performance metrics
- You will return to your organisation with the knowledge and skills needed to implement a successful data quality programme

**marcus evans** training courses are thoroughly researched and structured to provide intensive and practical training that can be immediately implemented upon return to the workplace. Benefits include:

- Strictly limited numbers to facilitate group interaction and individual focus
- A unique programme combining leading edge case studies, research and theory in a tutorial style format with a focus on practical, skills-based collaborative and interactive learning



### **Day One**

#### 0830 Registration and coffee

#### 0900 Session One

### Introduction: Exploring the data and information quality landscape

- Examining state-of-the-art research into data quality methods and best practices from around the world
- Assessing and evaluating current and emerging trends in the data and information quality landscape

#### 1040 Morning refreshments

#### 1100 Session Two

### Defining and describing data and information quality in an organisational context

Whilst data and information quality problems can afflict organisations of all sizes and from across a very broad range of industry sectors – the nature, scope, causes and consequences of poor quality data can vary significantly depending on the organisational context. For any data quality programme or initiative to succeed, the generic principles, processes and best practices need to be applied with respect to and in consideration of the particular structure and operating environment of the organisation.

- Understanding how to define and describe data and information quality beyond mere accuracy
- Learning how to define data and information quality in the context of an organisation

#### 1230 Lunch

#### 1330 Session Three

### Identifying and overcoming organisational obstacles to data and information quality

- · Exploring common information quality patterns
- Identifying the most common pot holes, diversions and obstacles on the road to data and information quality
- Discovering how to map these pot holes and relate them to specific situations within your organisation
  In this session, you will examine and discuss several realworld case study examples.

#### 1500 Afternoon refreshments

#### 1520 Session Four

# Identifying the key management skills and practices that can make or break your data quality programme

This session will take the form of an interactive discussion forum. Delegates will be asked to share their own insights, experiences and industry-specific challenges. There will be ample time for Q&A and an opportunity to identify and discuss potential solutions to data quality problems.

#### Who should attend

#### This course is designed for, but not limited to:

- CIOs and IT Directors
- Directors, GMs and Senior Managers of Data and Information Quality
- Data Warehouse Managers
- Data and Meta Data Managers
- Business Intelligence Managers
- CRM Managers
- ERP Managers
- Database Managers
- Data Architects
- DSS Managers
- Systems Analysts
- Corporate Record Managers
- Direct Marketing Managers
- Scholars and Academics in the field of data and information management looking to learn the latest data quality research, techniques, methods and best practices from the world's leading experts

#### Why you should attend

- You will be exposed to state-of-the-art research and practice in the field of TDOM
- You will discover data quality principles, methods and techniques that have been successfully implemented in leading public and private sector organisations around the world
- You will be able to increase the value and decrease the costs of poor data quality on your data warehousing, ERP, CRM and BI initiatives
- You will learn how to develop and utilise data element maps and apply the principles of "managing information as a product" in your organisation
- You will discover the key principles, practices and procedures that enable continuous improvement in data quality
- You will learn how to conduct a data quality audit and develop key performance metrics
- You will return to your organisation with the knowledge and skills needed to implement a successful data quality programme

#### **Pre-course questionnaire**

To ensure that delegates gain maximum benefits from this seminar, a detailed questionnaire will be sent to all course participants to establish exactly where your training needs lie. The completed forms will be analysed by the course facilitator to fine-tune the content of the programme and meet the expectations and needs of participants. Comprehensive course materials will be provided to delegates as a guide for future reference.

#### 1700 End of Day One

#### Professional Training Programme

Contact Manish Bansal **Tel** +61 (2) 9238 7200 Fax +61 (2) 9238 7286 Web: www.marcusevans.com

**Register Now** 

### **Day Two**

#### 0845 Coffee

#### 0900 Session One

#### Monitoring data and information quality performance - establishing quality measurements and metrics

It is an often quoted axiom of business that "you cannot manage what you cannot measure" – and data quality is no different. Unfortunately for many data management professionals, the extent of data quality problems do not always become evident until after the damage is done. The success or otherwise of a data quality management programme will therefore hinge on an ability to establish appropriate measurement and performance metrics. In this way data quality problems and performance shortfalls can be identified and rectified long before they have compromised the success of data-dependent initiatives.

- Developing a comprehensive set of information quality metrics based on the TDQM methodology
- Understanding how to implement information quality metrics in practice

#### 1040 Morning refreshments

#### 1100 Session Two

#### Optimising data and information quality tools

This session will begin with an interactive discussion examining how the individual course participants currently assess and evaluate the quality of their data and information, before going into an examination of alternative tools and techniques.

- Examining and evaluating the usefulness of existing and emeraina IO tools
- Performing a hands-on exploration of IQ software tools

#### 1230 Lunch

#### 1330 Session Three Managing information as a product

Historically, IT Managers have often regarded data as a byproduct of a particular system, process or event rather than as a product in and of itself. In seeking to improve data quality they have focussed – all too frequently – on the quality of the delivery system and its hardware and software components, instead of optimising the quality of the information product itself. As a result, most have found it very difficult to achieve any meaningful degree of data and information quality that meets the requirements and expectations of those who consume and utilise the information. There are however considerable advantages to treating data and information as a product, rather than as a mere systemic by-product.

- Focussing on the concepts and methods for managing information and data quality
- Examining the Four Fundamental Principles of the concept of "information as a product"
  - 1) Understanding consumers' information needs
  - 2) Considering information as the product of a well-defined production process
  - 3) Managing information as a product with a lifecycle
  - 4) Appointing an Information Product Manager (IPM) to manage the information processes and resulting product This session will include an examination of a number of case study examples that illustrate the benefits to be gained from managing information as a product. By the end of the session you will have gained the knowledge and tools required to apply the principles in your own organisation.

#### 1500 Afternoon refreshments

#### 1520 Session Four

#### Building an enterprise-wide data quality project - ROI, business practice and conclusion

In this last session, you will gain some valuable insights into ROI issues and key business practices involved in setting up and managing an enterprise-wide DQ project within your organisation. The session will also provide a final opportunity to consolidate and distil the lessons learnt over the previous two days and clarify any remaining questions or concerns.

#### 1700 Close of seminar

from MIT.

#### **About your course facilitators:**

Richard Y. Wang Ph.D. Director MIT Information Quality Program (MITIQ)

Co-director Total Data Quality Management Program (TDQM) Massachusetts Institute of Technology (MIT)

Richard Y. Wang is Director of the MIT Information Quality Program (MITIQ) and Co-Director for the Total Data Quality Management Program (TDQM) at the Massachusetts Institute of Technology. He had served as a professor at MIT for a decade prior to heading the MITIQ program. He has also served as a professor at the University of Arizona, Boston University and a visiting Professor at the University of California,

Dr. Wang has put the term Information Quality on the intellectual map with myriad publications.

Berkeley. Dr. Wang received his Ph.D. degree in Information Technology

In 1996, he organised the premier International Conference on Information Quality, which he has served as the general conference chair, and currently Chairman of the Board. Dr. Wang's books on information quality include Quality Information and Knowledge (Prentice Hall, 1999) and Data Quality (Kluwer Academic, 2001) and Journey to Data Quality (MIT Press, forthcoming).

Dr. Wang's current research and industry practice focus on extending information quality to enterprise issues such as data architecture, data governance, and sharing, and how they relate to Capability Maturity Model (CMM) and information quality maturity model. He is involved in the Leaders in Enterprise Architecture Deployment (LEAD) project, which is sponsored by the U.S. government. Additionally, he heads a customer centric information quality management (CCIQM) working group, which is sponsored in part by Acxiom Corporation. At MITIQ, Dr. Wang offers certificate programs and executive courses on information quality management, as well as a planned course on systems integration in 2005. He can be reached at rwang@mit.edu, http://mitig.mit.edu

#### **Yang W. Lee Ph.D.** Assistant Professor and Joseph G. Reisman Research Professor, College of Business Administration **Northeastern University (USA)**

Dr Lee's publications have appeared in leading journals such as Communications of the ACM, Journal of MIS, Sloan Management Review, Journal of Management Information Systems, Information & Management, and IEEE Computer. She co-authored Quality Information and Knowledge (Prentice Hall, 1999), Data Quality (Kluwer Acadmic Publishers, 2000) and Journey to Data Quality (MIT Press, forthcoming).

Dr Lee's research interests include data quality, IT-mediated institutional learning, and systems integration. She was a visiting professor at MIT Sloan School of Management, where she taught e-systems integration and conducted research on data quality. She was also a Conference Co-Chair for the International Conference on Information Quality (ICIQ) in Cambridge. She received her Ph.D. from MIT. She can be reached at y.lee@neu.edu and ylee@mit.edu

## **Total Data Quality Management**

TR83 | Please write in BLOCK CAPITALS

#### Sales contract

Please complete this form immediately and fax back to

### Fax: +61 2 9238 7286

Name	
Position	
Email	
Name	
Position	
Email	
Name	
Position	
Email	
Organisation	
Address	
CityStatePostcode	
Tel ( )Fax ( )	
Nature of Business	
Company Size: ☐ 1-9 ☐ 10-24 ☐ 25-49 ☐ 50-99 ☐ 100-249	
□ 250-499 □ 500-999 □ 1000+	
Authorisation	
This booking is invalid without a signature.	
Signatory must be authorised to sign on behalf of contracting organis	sation
Name of Authorising Manager	
Position	
Signature Date	

#### **Fees**

- ☐ **Australian Course fee** @ \$2897.95 + 10%GST = \$3187.75
  - ☐ Melbourne
- ☐ **Premier Plus Discount\*** Bring three or more delegates to this event and benefit from a 10% saving
- \* These discounts may not be used in conjunction with any other offer.

#### Who should attend

- CIOs and IT Directors
- Directors, GMs and Senior Managers of Data and Information Quality
- Data Warehouse Managers Data and Meta Data Managers
- Business Intelligence Managers CRM Managers ERP Managers
- Database Managers Data Architects DSS Managers Systems Analysts
- Corporate Record Managers Direct Marketing Managers
- Scholars and Academics in the field of data and information management looking to learn the latest data quality research, techniques, methods and best practices from the world's leading experts

#### For information on future events

and specific tailor-made training, please contact Linda Henry on 02-9238-7200 or fax on 02-9223-2345



marcus evans and marcus evans conferences are registered brands of Marcus Evans (Australia) Pty Ltd. Marcus Evans (Australia) Pty Ltd ACN 063 882 486

#### **Register Now**

Contact Manish Bansal **Tel** +61 (2) 9238 7200 **Fax** +61 (2) 9238 7286 Web: www.marcusevans.com

#### marcus evans

Level 7, 77 Castlereagh Street, Sydney NSW 2000

#### **Dates & Venues:**

Date: 24th & 25th June

Venue: The Duxton Hotel, 328 Flinders St, Melbourne, Australia

Date: 28th & 29th June

Venue: Four Points Sheraton\*,161 Sussex St, Sydney, Australia

\*To receive a discount accommodation rate at Four Points Sheraton (according to availability) please guote 'marcus evans' corporate rate when booking either directly with the hotel 02 92993340, toll free on 1800 074545 with starwood reservations or on the website www.fourpoints.com/sydney.

#### **Method of Payment**

Please note that payment must be received before the event. Payment is required within 5 working days on receipt of invoice.

Cheque: Made payable to Marcus Evans (Australia) Pty Ltd

Cardholder's Name

Bank Transfer: National Australia Bank

Branch Code 082001. Account No. 62 391 8002

quoting delegate name(s) and TR83 as reference. Credit Card No:

	J			 Ы		-	 _
American E	Express Secu	rity Code:					

Please debit my	☐ VISA	$\square$ MasterCard	☐ American Express	☐ Diners Club

Exp. Date:

Confirmation Details: After receiving payment a receipt will be issued. If you do not receive a letter outlining joining details two weeks prior to the event, please contact the Conference Co-ordinator at marcus evans

Cancellations: Substitutions are welcome at any time. All bookings carry a 50% liability immediately after a fully completed sales contract has been received by marcus evans. To obtain the balance of the Conference fee as a credit to be applied against another conference, summit, training course or video, written notice of the cancellation must be received by mail or fax 3 weeks before the conference date i.e. 3rd June - Melbourne, 7th June - Sydney. Cancellations with less than 3 weeks notice of the conference date carry a 100% liability, however course notes will still be available. Payment must be made prior to the conference and the client agrees that in case of dispute or cancellation of this contract **marcus evans** will not be able to mitigate its losses for less than 50% of the contract value. If for any reason **marcus evans** decide to amend this conference, we are not responsible for covering airfare, hotel or other costs incurred by registrants. In the event that **marcus evans** cancels the event, **marcus evans** reserve the right to transfer this booking to another conference to be held in the following six months, or to provide a credit of an equivalent amount to another conference within the same sector within the following six

**Indemnity:** Should for any reason outside the control of **marcus evans**, the venue or speakers change, or the event be cancelled due to an act of terrorism, extreme weather conditions or industrial action, **marcus** evans shall endeavour to reschedule but the client hereby indemnifies and holds marcus evans harmless from and against any and all costs, damages and expenses, including attorneys' fees, which are incurred by the client. The construction, validity and performance of this Agreement shall be governed in all respects by the laws of Australia to the exclusive jurisdiction of whose Courts the Parties hereby

Privacy/Data Protection: Personal information is collected, stored and used by Marcus Evans in accordance with the Privacy Act, for the purpose of fulfillment, direct marketing and business and product development. To find out more information, update your record or be removed from our contact/mailing/email list (or that of our partners, from whom we may have obtained your name) please contact us as below. Marcus Evans, from time to time, shares its client information with selected external parties so they may contact you about products and services that may interest you. If you do not want your name passed on to other companies, please tick this box  $[\phantom{1}\phantom{1}\phantom{1}]$  and fax this page back to: 02 9223 your name passed on to other companies, please tick this box [ ] and fax this page back to: 02 9223 2352 or mail it to Marcus Evans, Marketing Dept, Level 7, 77 Castlereagh Street, Sydney NSW 2000 or email your request to: marketing@marcusevansau.com or telephone 02 9223 2137 and we will be pleased to respect your wishes. For training and security purposes telephone calls may be recorded or monitored. Automatic dialling may be used.

#### **Business Opportunities**

A limited amount of exhibition space is available at the conference. Sponsorship opportunities including lunch and documentation also exist. For further details contact **Brad Dodson** on (02) 9238 7200.

I would like to thank everyone who has helped with the research and organisation of this event, particularly the course facilitators for their support and commitment -

Daniel McMurray Training Producer

#### Air Travel & Accommodation:

Global Connection can provide very competitive discount fares and package deals exclusively negotiated for this event. Please contact Mark Swift on (02) 9953 4322 for assistance with all travel and accommodation requirements.

