



Using Conceptual Data Modeling to ensure high Information and Data Quality

Pete Stiglich Senior Consultant PStiglich@ewsolutions.com

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Professional Profile / Contact Information

Pete Stiglich is a Senior Consultant with EWSolutions with nearly 25 years of IT experience in the fields of Data Modeling, Data Warehousing, Business Intelligence, meta data Management, Data Integration, Customer Relationship Management (CRM), Customer Data Integration (CDI), Database Design and Administration, Data Quality, and Transaction Processing. Pete has architected Enterprise Information Management solutions for diverse industries such as Insurance, Credit Card, Medical, Retail, Banking, Manufacturing, Telecom, and Government.

Pete has developed and taught courses on Dimensional Data Modeling, Conceptual Data Modeling, ER/Studio, and SQL. Pete has presented for DAMA at the international and local level, as well as at the 2007 IADQ Conference. Pete's articles on Data Architecture have been published in Real World Decision Support, DMForum, InfoAdvisors, and the Information and Data Quality Newsletter. Pete is a listed expert in SearchDataManagement on the topics of data modeling and data warehousing.

For the current issue of Real World Decision Support

See: http://www.ewsolutions.com/resource-center/rwds_folder/rwds-curr-issue/

Email: PStiglich@EWSolutions.com Phone: 602-284-0992

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What will we talk about?

- Data Models and Data/Information Quality
- What is a Conceptual Data Model?
- Benefits of Conceptual Data Models for Information Quality
- Developing the Conceptual Data Model
- Phased modeling approach (conceptual, logical, physical)
- Conceptual Data Model expressiveness

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Data Models and Quality

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Information and Data Quality

- Information and Data Quality is a <u>huge</u> issue for every business, government, or institution.
- Poor Information and Data Quality affects every type of information system – OLTP or decision support
- Often leads to a lack of confidence and credibility of IT and IT systems.

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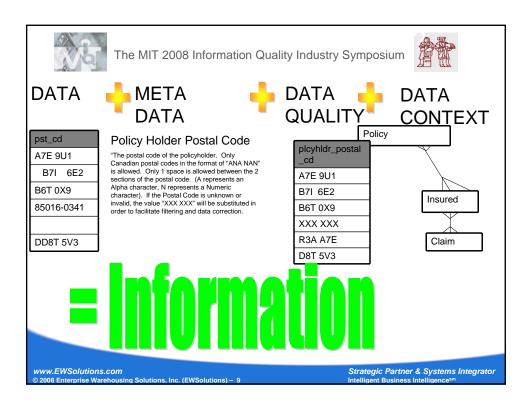
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Information and Data Quality

- What is Data Quality?
 - Accurate, complete, and valid data that is captured, stored and maintained according to business requirements.
- What is Information Quality?
 - First, what is the difference between data and information?

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- Information Quality allows us to ask (and answer with confidence) questions such as?
 - → How many unique customers do we have across all lines of business?
 - What geography would be the best to focus on for a new marketing campaign?
 - What are patterns to look for in order to identify a potential disease outbreak?
 - etc, etc, ...

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Information and Data Quality

There are many causes of poor <u>Data</u> Quality

- → Lack of system constraints when data is originally captured
- ► Focus on quantity not quality (let's get these projects done as quickly as possible, and move on to the next thing...)
- Poor data management practices, e.g. authorization, archival
- Programmatic bugs
- ▶ Lack of management support for Data Governance and Stewardship
- ▶ Data Profiling tool not acquired/used!
- Lack of <u>automated</u> audits and alerts when actual/potential data quality events occur
- → Etc....

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Information and Data Quality

There are many causes of poor <u>Information</u> Quality

- Stovepiped, independent data marts different people get different numbers for the same data
- Lack of an integrated Enterprise Data Warehouse, with dependant data marts
- Data not structured in an easy to use format (e.g. Dimensional) that can help prevent misunderstandings
- Users directly querying (e.g. via SQL tools) databases
- → Lack of a Managed Meta Data Environment (MME)
 - What does this data mean?
 - Where did it originate from?
 - What were the conditions of the data at the time of the query e.g. were any loads delayed
- Lack of Data Governance and Stewardship

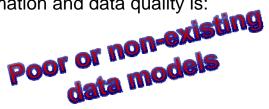
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Information and Data Quality

However, an often overlooked cause of poor information and data quality is:



Especially Conceptual Data Models!!



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Data models and quality

- ♣ Data models are often an afterthought or developed only to meet immediate requirements.
- ♣ Data Models are often developed by application developers or DBA's – not by Data Architects.
- ♣ It is very common (and very bad practice) to see physical data models being the only data model developed for a system. Better practice is to develop a logical model before a physical – but this is still not BEST practice!!
- Physical data models are optimized for performance NOT for understandability. Often, foreign key relationships are not utilized in Physical Data Models – making the physical model difficult to understand.

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Data models and quality

- The physical data model, forward engineered to become the database schema may be in place for years or decades!!!
- Often much easier to change a program than to change a data model once a system is operational (or even while still in development)
- Ergo, data models should be developed with due rigor following industry best practices

Best Practice is to use a phased modeling approach – <u>conceptual</u>, <u>logical</u>, and finally <u>physical</u> models

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Data models and quality

- What are some of the data and information quality issues that can arise from poor data models?
 - ▶ The application does not meet business expectations. Rework often required.
 - The model may meet the immediate needs of the application but may miss the larger needs of the enterprise.



- M:M relationships may be missed which can lead to significant data duplication/missing data and increased development and maintenance costs
- Business rules not identified, or not identified well. Business exceptions not identified possibly causing system outages.
- If cardinality, optionality not properly identified, database constraints may be configured inaccurately leading to data quality problems.
- If relationship identification not properly captured, granularity may be affected data not being captured at the detail necessary, other problems.
- Lack of good business meta data (attributes in business terms, business descriptions, identified data steward, etc)
- More...

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Data models and quality

- A bad data architecture practice is developing Physical Data Models without developing Conceptual and Logical Data Models first
- IT needs to "Resist the Urge" to design physical (and logical) data models first.



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Resisting the Urge What does this mean?

- There is a tendency to build physical data models first and ask questions later!!
- Not uncommon to see database schemas being developed in tandem with the application development process
- These models may meet initial requirements but break down when additional requirements and functionality are identified
- These models often allow or even force Data Quality problems to creep in
- Need to develop a conceptual data model as the <u>first</u> step of a phased modeling approach and use the conceptual data model as a tool to validate and communicate understanding of business requirements with the business







Causal factors

- Lack of data modeling experience and training
- IT professionals often don't feel productive unless they're "doing something" e.g. developing a database or writing code.
- Temptation to cut corners when management wants things done yesterday
- Designing and creating databases is fun!! Why did we get into IT but to design and build systems?
- In IT, there are many ways that something can be accomplished not each way is equal in value



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Result

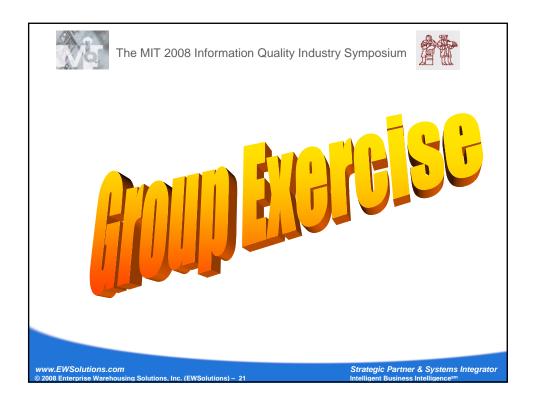
- Systems which may not fully meet business requirements
- Physical structures that may initially be easy to load and query but over time become more difficult to use
- Poor data quality!
- Maintenance headaches
- Inflexible for future change
- Longer load cycles
- Etc...



END RESULT: Unsatisfied customers, increased expense, lack of confidence in IT, etc



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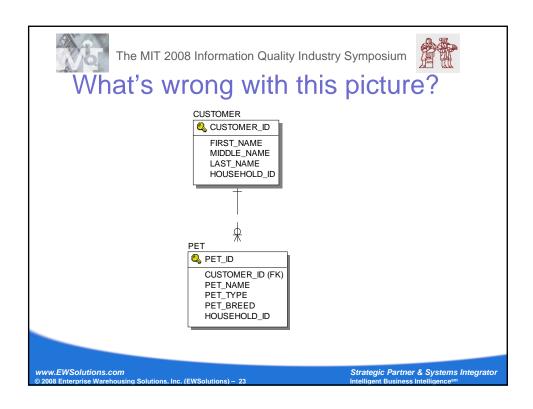
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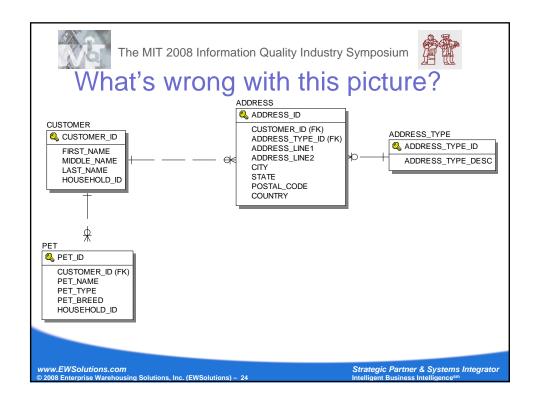
Example

- A pet hospital chain that performs services and sells products started a CRM (Customer Relationship Management) undertaking and began capturing information about customers and their pets in a CDI (Customer Data Integration) Hub
- Also wanted to track household activity. Last name and address used for determining a household. A household is comprised of 1 or many customers.
- Data to be used for targeted marketing campaigns
- Wanted to be able to track multiple addresses per customer.
- Per business requirements, a Customer had only 1 household id

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FACTORS:

Example

- Developers assumed they understood the business they interviewed the customer
- A CDM was not created due many factors such as lack of data modeling expertise and tight deadlines.
- Was incredibly difficult to make changes to the model
- This "proof of concept" required very extensive modification in order for the business to have some confidence in it. It was eventually outsourced!

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Example



END RESULT:

Duplication all over the place, requiring unnecessarily complex processing and longer ETL processing windows

- Took heroic effort and a long amount time to adjust the system for changing business requirements – <u>CMM Level 0!</u> ↓
- Excessive maintenance programming
- The business rules had to be enforced primarily in the ETL and SQL and not in the database!
- The poor data model <u>forced</u> data quality problems into the system
- The data model didn't fulfill its "enforcement" role enforcing good data quality through the data model!!

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Headache

- As the old saying goes "An ounce of prevention is worth a pound of cure"
- Taking additional time up front to understand the business and develop *conceptual data models* helps:
 - Prevent <u>assumptions</u> which lead to data, information quality problems
 - Uncovers "gotchas" that can surface later fewer "OH SHOOT" moments



→ Reduce development and maintenance costs





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7 Habits

- One of the habits in Steven Covey's "7 Habits of Highly Effective People" that is commonly quoted is "Begin with the end in mind"
- This makes great sense for many things but for good data modeling, start with the <u>beginning</u> in mind with an eye to the end (e.g. to limit scope for the CDM effort)
- Understand the business first and finally build physical structures (with many steps and iterations of steps in between)
- Understand the business first by developing a CDM, and review the CDM with the business



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What is the Conceptual Data Model?



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What is a Conceptual Data Model?

A diagram identifying real world concepts/objects/things (entities) and the relationships between these in order to gain, reflect, and document understanding of the business (as-is & to-be), in order to:

- foster semantic reconciliation
- improve business/IT collaboration
- serve as a framework for the development of information systems



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What is a Conceptual Data Model?

"A conceptual entity-relationship model shows how the business world sees information. It suppresses non-critical details in order to emphasize business rules and user objects. It typically includes only significant **entities** which have business meaning, along with their **relationships**. "

Applied Information Science website

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What is a Conceptual Data Model

'A data model that represents an abstract view of the real world. A conceptual model represents the human understanding of a system.... A conceptual data model describes how relevant information is structured in the natural world. In other words, it is how the human mind is accustomed to thinking of the information.'

OECD Glossary of Statistical Terms

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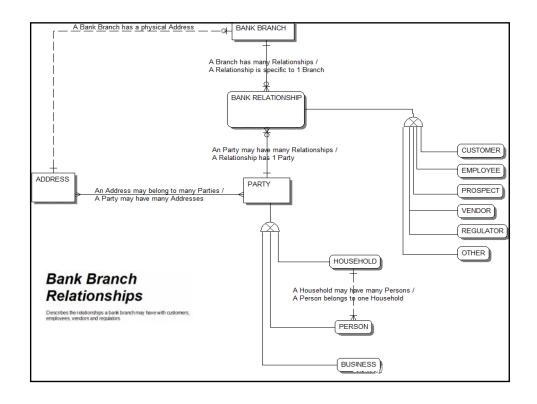


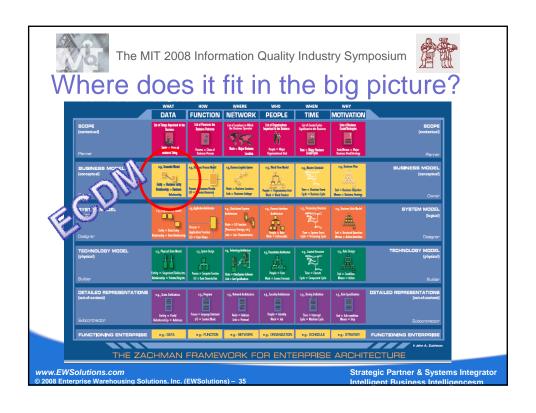
What is a Conceptual Data Model?

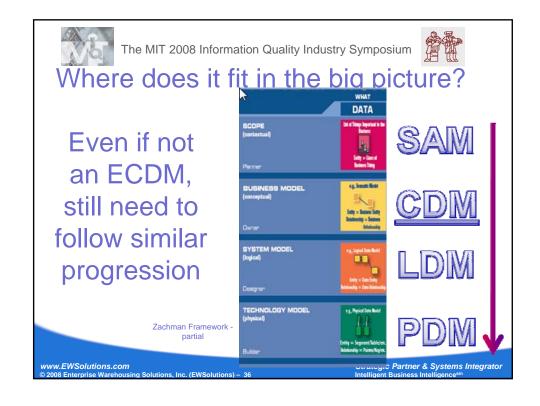
- It is "stateless" NOT a state model
- The <u>entire</u> <u>possible</u> <u>lifecycle</u> of a relationship should be represented, <u>per current</u> <u>business practice</u>
- → This includes <u>business</u> exceptions!!
- Not exceptions due to poor data quality or due to system limitations)
- The CDM should reflect the business not IT systems
- Review optionality and cardinality to ensure longitudinal perspective

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Semantic Resolution

- A CDM is a key tool for semantic resolution
- For enterprise applications, have to reach consensus across divisions, departments, external agencies, etc, for naming and defining data entities, and identifying correct relationships.
- Semantic resolution is a key activity of Data Governance and Stewardship, and an ECDM is a key enabler of Data Governance and Stewardship – these activities often take place in tandem, iteratively
- Difficult to have Information Quality if synonyms, homonyms haven't been resolved. E.g. Is a customer a party that has placed an order, or can customer be a party who placed an order or a party that might become a paying customer?

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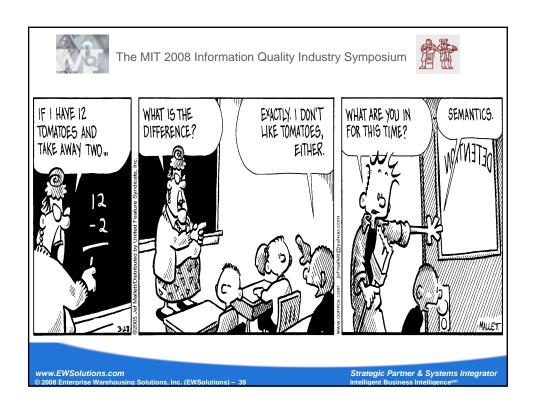
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Semantic Resolution

- Due to fundamental differences with the LDM, the CDM often has to be contained in a separate model file and so there is a risk that lineage from a logical entity to a conceptual entity can be lost
- Be sure to save the association between conceptual and logical entities, logical and physical entities, etc using:
 - ♠ A meta data repository and related tool which can be used to establish these relationships
 - User defined meta data properties within the model
 - Spreadsheet, etc. <u>Last resort</u>
- CDM's can help drive creation of a common, corporate lexicon fostering improved communication, standardization --- BENEFICIAL TO THE ENTIRE ENTERPRISE – NOT JUST IT!

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Developing the Conceptual Data Model



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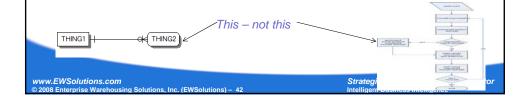


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Getting started developing a CDM

- A major hurdle is separating "data thinking" vs "process thinking"
- For conceptual data modeling, we're thinking about "what" (data) not the "how" (process).
- For a CDM data is a relative term
- Data may not exist currently for a conceptual entity but entities must be included in the CDM if it is an object of importance to the business







Setting started developing a CDM

- When interviewing the business helpful to use a "recipe" analogy (see Steve Hoberman design challenge *). A recipe identifies the ingredients, utensils, equipment (whats) and has directions (hows) in order to meet the desired goal.
- If the interviewee focuses on process ask "What things are needed for the XYZ process?" "What are the components of the XYZ process?"
- Helpful starting place is to identify "nouns", e.g. Customer, Product, Inventory

* DMReview January 2008, quoting Geof Clark



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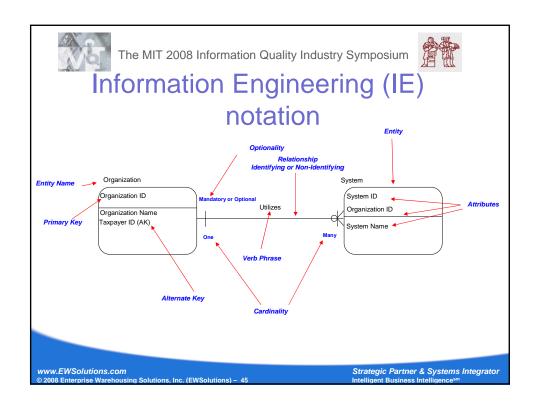


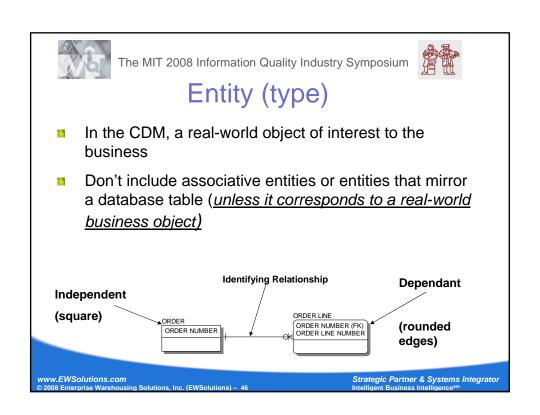
When is a CDM finished?

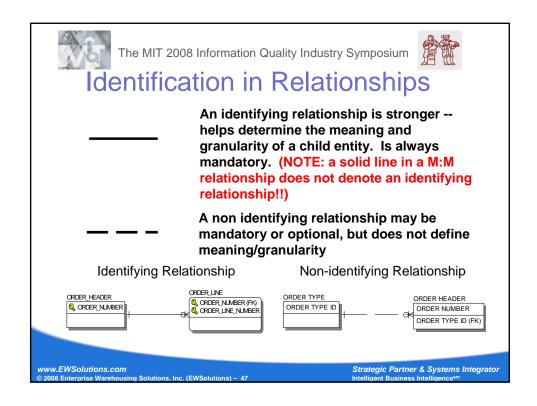
"Perfection does not come into being, when nothing more can be added, but when nothing can be taken away"

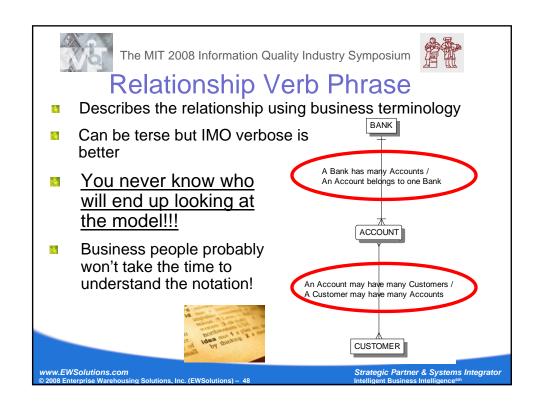
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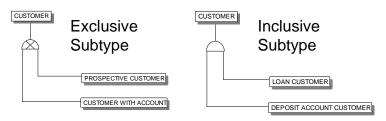






Subtyping

- Subtypes/Supertypes make a model more <u>expressive and understandable</u>
- Subtypes describe a Supertype
- A Subtype can be inclusive or exclusive, exhaustive or nonexhaustive



More on subtyping later

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Relationships and quality

Many to Many Relationships

- A conceptual data model will <u>very often</u> have numerous M:M relationships in order to accurately reflect all possible states of a relationship
- A CDM is not a state model it should reflect the relationship from a longitudinal (entire lifecycle of the relationship) perspective
- For example, a store clerk works for one store in almost all cases, but it is possible for a clerk to move and begin work with another store.

Clerk:Store s/b a M:M

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Relationships and quality

Many to Many Relationships

- When a M:M relationship is not identified during requirements definition in a CDM....
 - Project scope is not measured correctly
 - Logical model design, application development, testing are all impacted – <u>heavily</u>!!!
 - Some M:M instances occur only occasionally can cause bugs, outages, missed or duplicate data weeks/months later when exceptions are encountered

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Relationships and quality

Many to Many Relationships

- Impacts
 - Logical and physical models have to be revisited, reviewed, and possibly reapproved
 - Can have a tremendous impact on applications screen forms, program functions, load processes, reports, SQL, cubes, etc..
 - Existing data may need to be restructured
 - Impacts to downstream systems (DW/BI, ODS, MDM, etc)

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Relationships and quality

- Resolving M:M relationships involves non-trivial decisions, with benefits and impacts to weigh. Not something to decide during a 3 am support call.....
- Resolution decision can have a dramatic impact on quality
- If you choose not to allow M:M relationship in a particular instance – how are you going to impact the business near or long term?





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Relationships and quality

- A <u>major</u> bank allowed multiple customers to apply for a single loan
 - However only the information for the <u>1st customer was</u> <u>retained</u> (e.g. identifying information, credit score) in the system.
 - Bank had no <u>accurate</u> idea how many customers it had, and could not easily and accurately gauge the total customer experience.....
 - Might not know if it was marketing a new loan to a customer who had defaulted on a prior loan...

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Relationships and quality

- Model relationships are a key source for of business rules and data quality metrics.
- For non-kernel entities, **identifying relationships** will be critical to understanding entity meaning and granularity be sure to distinguish identifying / non-identifying
- CAN HAVE A DRAMATIC IMPACT ON UNDERSTANDING (or misunderstanding) THE MODEL!!

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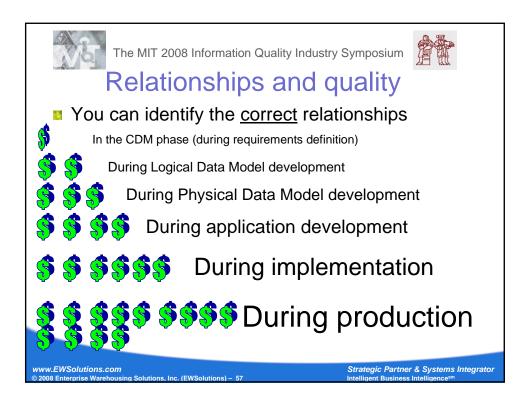
Relationships and quality

If you want your application to be successful...

Data relationships must be correctly identified!!!!

The only question is: when are you going to pay to discover the correct relationship???

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CDM and requirements

- Some statistics...
- If it costs \$1 to fix a defect found in the requirements phase, it costs \$2 in design phase, and continues to rapidly increase until it costs \$68 if not found until product is released into operation Boehm, Barry W. Software Engineering Economics. Englewood Cliffs, NJ: Prentice-Hall, 1981
- Requirements errors account for 70 to 85 percent of the rework cost - Leffingwell 1997, quoting Barry W. Boehm
- The cost to fix the defect in QA stage is eight times more than during the Requirements Development stage - Grady 1999

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CDM and requirements

- Conceptual data modeling should take place in the Requirements Definition phase
- Conceptual data modeling (in general) is NOT <u>design</u> it is <u>description</u>
- Modeling the <u>BUSINESS</u> not a SOLUTION

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Data Modeling Progression

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Model progression

- Conceptual Data Model (CDM)
 - Technology and application neutral
 - Entities may or may not eventually translate into a physical database table
 - A data source for a conceptual entity does not need to exist!! Only interested in understanding the business at this point
 - Physical implementation is NOT important at this point conceptual data modeling is all about documenting business objects. Set expectations appropriately when presenting to technologies personnel.

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Model progression

- If the CDM is wrong, your downstream models may be built upon incorrect premises!!!
- Don't shortchange the amount of time spent in this step!!
- NEVER a waste of time!! At the very least you can justify it as a tool for yourself for developing LDM's who can remember all the identification, cardinality, optionality of even a moderately complex subject area?





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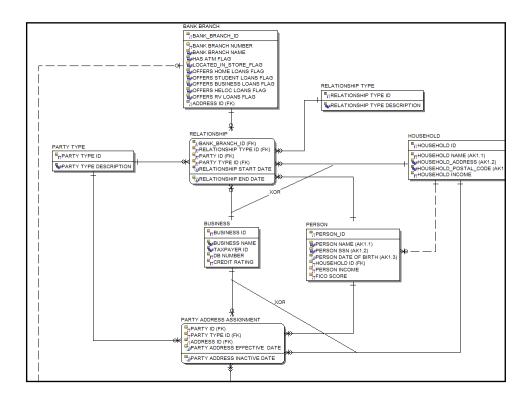


Model progression

- Logical Data Model (LDM)
 - First step of <u>SOLUTION DATA DESIGN</u> (generally)
 - Fully/mostly attributizes a conceptual data model
 - Resolves many to many relationships (usually)
 - Resolves subtypes/supertypes (usually)
 - May introduce abstraction (generalize entities, attributes, relationships) – more later
 - Formalize primary keys

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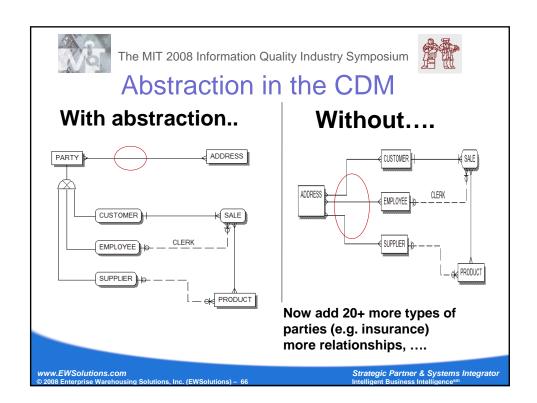
Abstraction in the CDM

- "Abstraction is the removal of details in such a way as to broaden applicability to a wide class of situations while preserving the important properties and essential nature from concepts or subjects" *
- In the CDM, generally avoid abstraction in order to more closely mirror the business.
- Use supertypes when you need to abstract for establishing broad applicability relationships (in order to avoid establishing relationships to all the subtypes)

* Steve Hoberman – Data Modeling Made Simple

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Abstraction in the LDM

- In the LDM, abstraction is necessary for normalization data stored only once
- Entities, attributes, relationships can be abstracted
- Allows for flexibility in case other types need to be added in the future

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Model Progression

- Physical Data Model (PDM)
 - Represents how a logical model is applied to a particular DBMS platform
 - Assign datatypes, indexing, storage, partitioning, etc
 - Can be forward engineered to create the actual database structures
 - Complies with DBMS nomenclature restrictions
 - ▶ PDM may look different than the logical e.g. column ordering to take advantage of partition elimination

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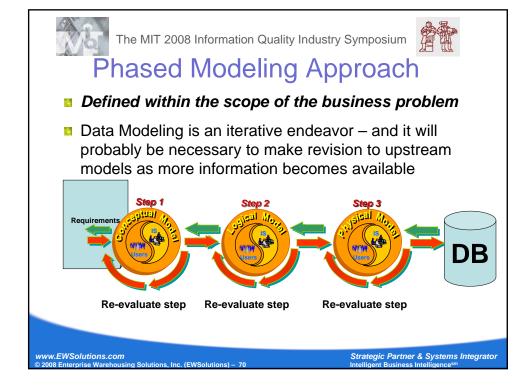


Model Progression

- Why develop all these models?
 - Follows the progression in which a Data Modeling project should be undertaken
 - → As more information becomes known, the more depth the models will be able to convey
 - Data Models convey knowledge and knowledge is retained in data models

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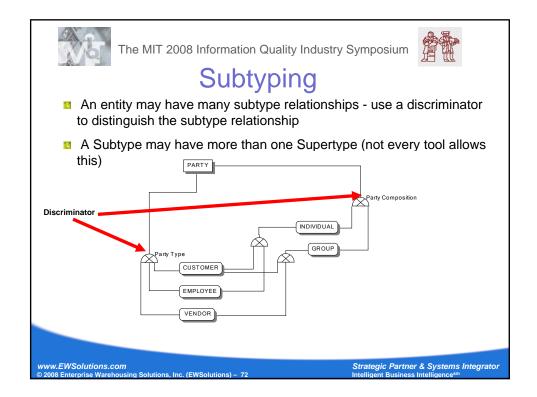




Conceptual Data Model Expressiveness

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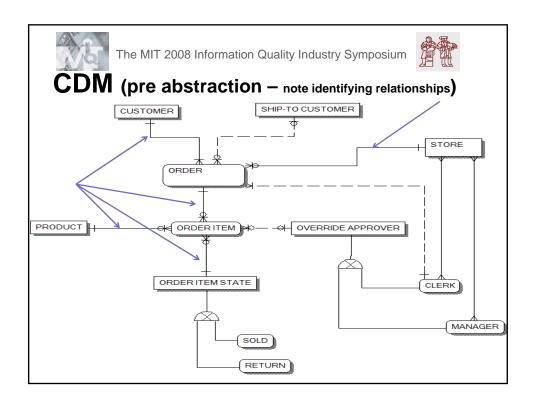
Subtyping

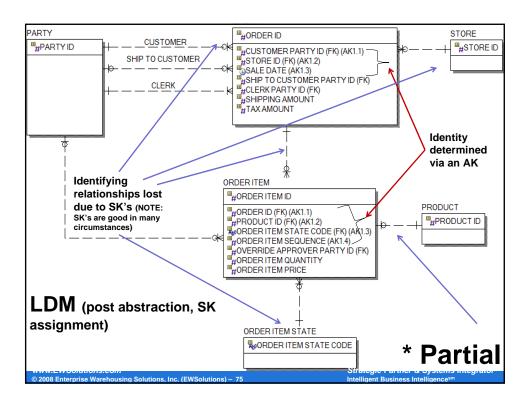
- A single Subtype entity may have relationships with entities which do not apply to the other Subtypes
- This helps the CDM to better mirror business reality.
- Additional business rules can be expressed!!
- When entity abstraction occurs during the LDM phase entities and relationships are "lost". The identification, cardinality, and optionality of these relationships is subsumed into the remaining relationships

NOTE: abstraction is a very useful and valid tool for the logical design phase - critical for normalization to eliminate redundant data. However, business semantics and rules are harder to identify – especially by a business person.

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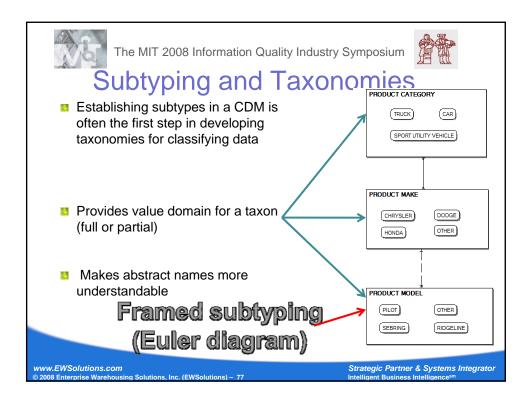




CDM Expressiveness

- The previous model, which was a normalized logical data model, partially based off of the earlier CDM, is a solution model – not a business model.
- Identifying relationships are lost due to the surrogate key assigned to the "sale" entity
- Business rules (relationships) are still there, but aren't as obvious it isn't modeled how "the human mind is accustomed of thinking about information"

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Wrapping it up

- There are many causes of poor Data and Information Quality
- Poor or non-existing CDM's are not the least of these causes
- Need to "Resist the urge" to develop physical (and logical) models before developing conceptual models
- Many business requirements and rules are captured and documented in the CDM
- The CDM is a key means to validate IT's understanding of business requirements, and can be used to measure data quality in implemented systems
- CDM's need to be validated by the business
- CDM's need to be presentable, understandable and tailored to the audience

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Wrapping it up

Developing CDM's first is beneficial to your organization!!

- Models downstream from CDM's more accurately reflect business requirements
- Fosters semantic resolution, in turn improving Information Quality
- Relationship identification, cardinality, and optionality are critical to good Data Quality
- Development and maintenance work is simplified and costs are reduced. Once a system goes into production, it is very hard to change data structures!

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The MIT 2008 Information Quality Industry Symposium



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