




The MIT 2008 Information Quality Industry Symposium



The NATO Codification System as the Foundation of the ECCMA Open Technical Dictionary

 **Logistics Data & IT Solutions**
Defense Logistics Information Service

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Overview

- History and basics of the NATO Codification System (NCS)
- The use and benefits of NCS data
- Case studies
- How the NCS laid the foundation for the ECCMA Open Technical Dictionary (eOTD)
- Video: The importance of using the right name!





What Is the Purpose of Codification?

- To establish a common supply language throughout all logistic operations
- Language independence: All aspects of the item identification and description can be stored and exchanged in an encoded format
- To enable interoperability
- To optimize resource management by minimizing duplication in inventories

Cataloging = Codification



Prince Maurits
of Nassau-
Orange



Simon Stevin
Dutch Scientist

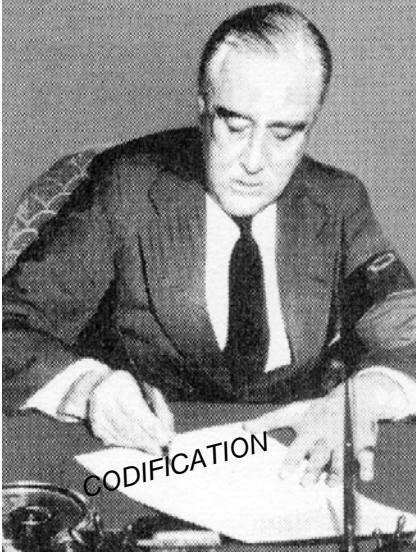




Operational efficiency

Strict stock management

**France
1710**

**King
Louis XIV**




Year 1945

January the 18th

President ROOSEVELT :


“I request that procedures be examined to improve goods management for the efficient pursuit of war as well as for business in peacetime.”

CODIFICATION

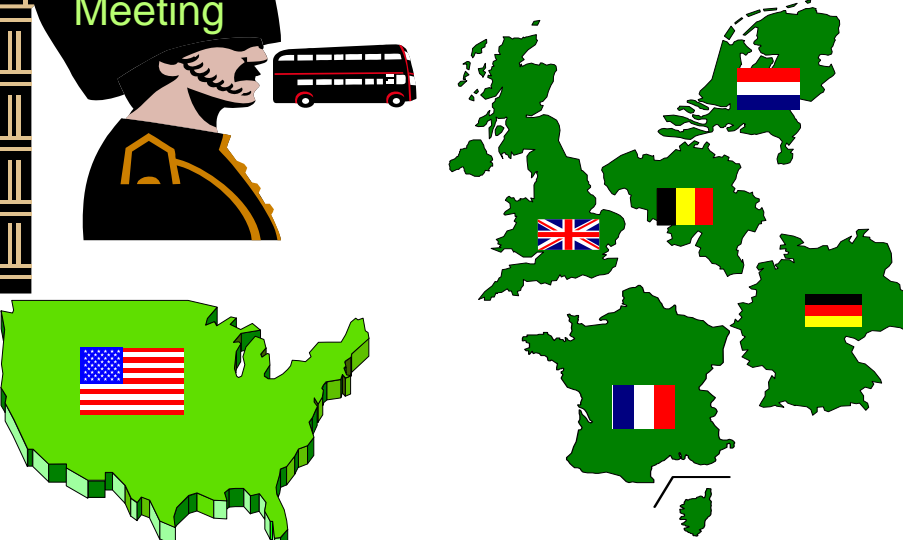




Creation of NATO Alliance

- **Political cooperation...**
 - Language problem!
- **Military cooperation...**
 - Language problem!
 - Language of logistics also a major problem
 - Each nation and even, each Armed Forces had some type of codification system

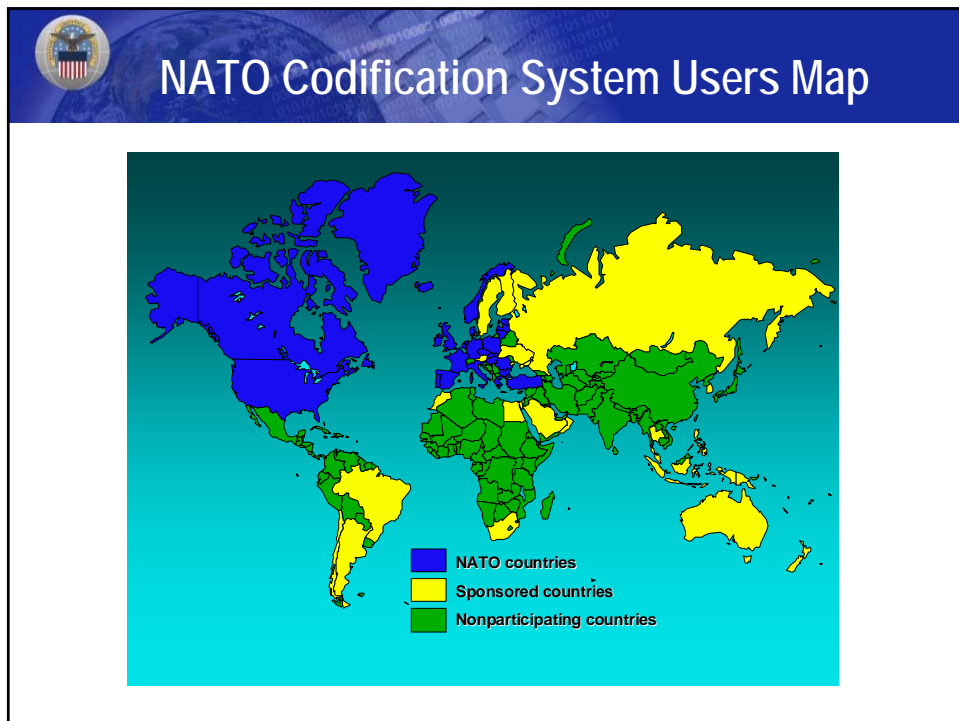
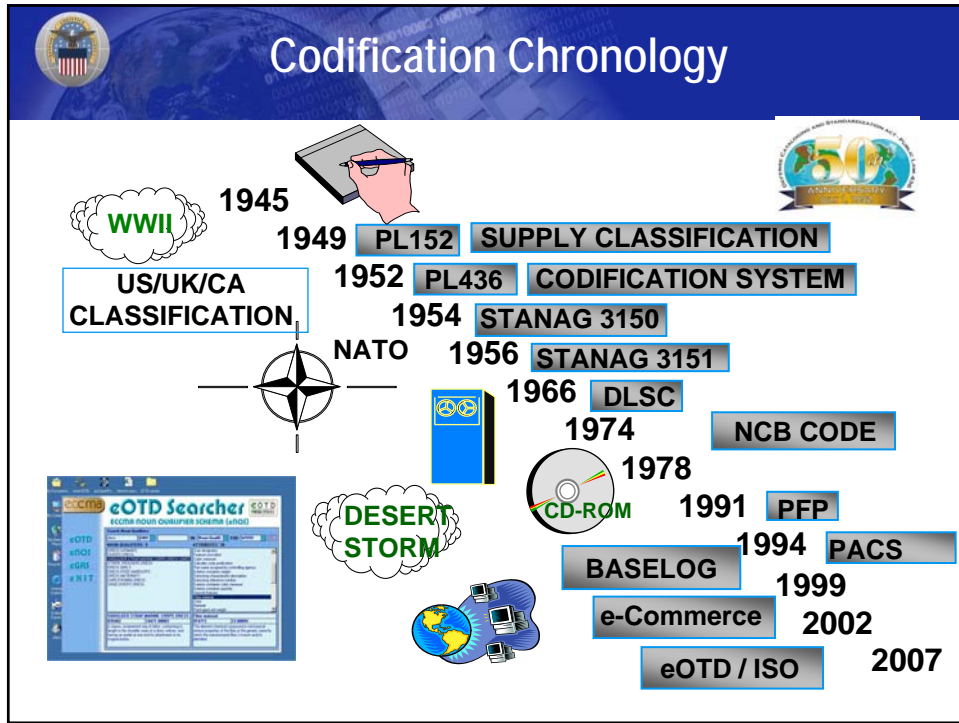


**1953'S
LONDON
Meeting**



Federal cataloguing
becomes
NATO codification

The graphic illustrates the 1953 London Meeting. It features a stylized profile of a man in a military uniform, a red double-decker bus, and the Tower Bridge. A map of Europe shows the flags of the founding NATO members: United States, United Kingdom, France, Belgium, Netherlands, and Germany.





The NATO Codification System

- A set of rules and regulations that enable 26 NATO countries and 28 non-NATO nations to exchange logistic information about 16 million items of supply
- A flexible distributed information system that can be tailored to **national requirements**

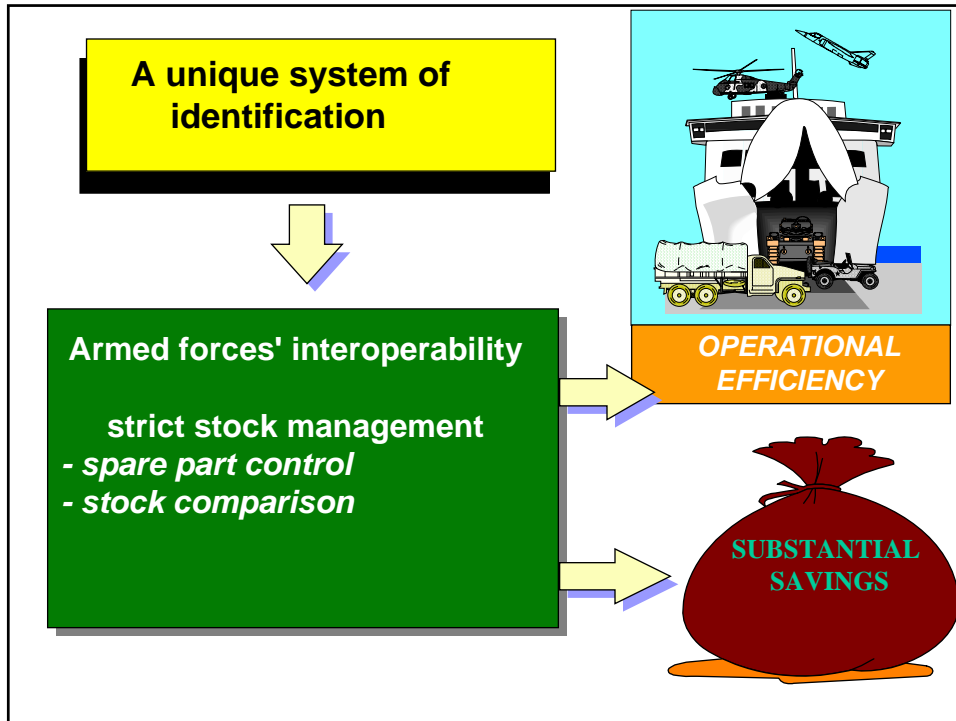


The NATO Codification System

To facilitate logistic (co-)operation by using a uniform and common system for:

Identification
Classification
Stock Numbering

of items of supply

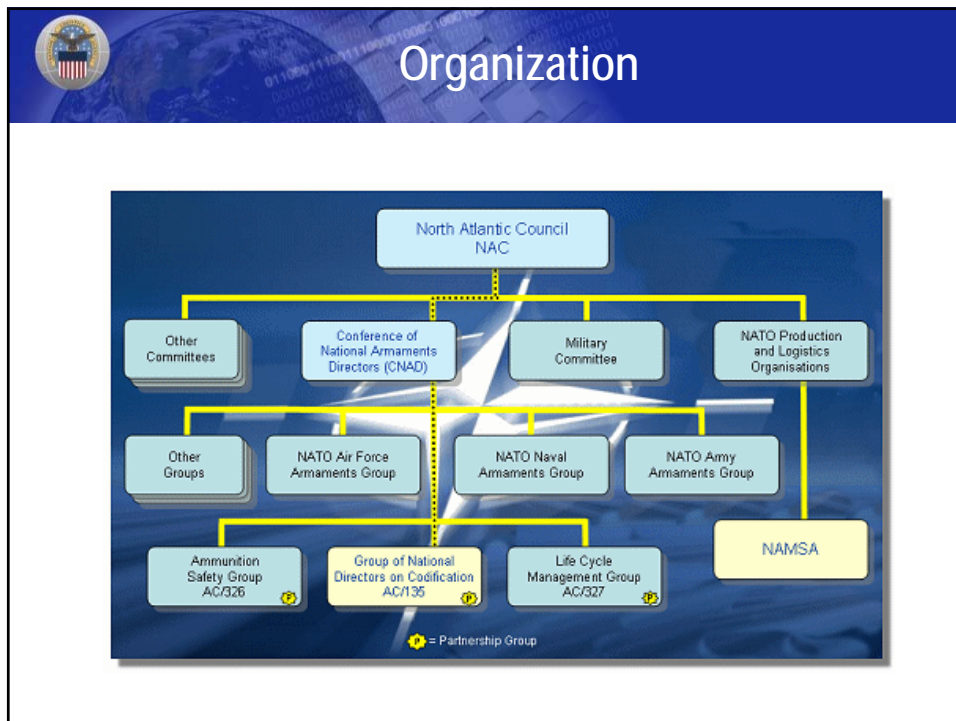



The slide has a blue header with the NATO logo on the left and the title "The NATO Codification System" in white text. The main content area is white with a black border and contains a bulleted list of three items:

- Assignment of a uniform Item Name to an item of supply
- Use of a uniform system of classification of items of supply (**STANAG 3150**)
- Use of a uniform system of identification of items of supply (**STANAG 3151**)

NATO Allied Committee 135 Mission

- **Provide a forum for discussion on policy matters concerning the NCS**
- **Review the progress in the implementation and application of the NCS**
- **Establish common regulations and procedures for NATO Codification**






What Is a NATO Stock Number?

- NATO Stock Numbers represent item of supply concepts rather than an items of production
- An item of supply concept represents a cluster of characteristics related to form, fit, and function
- Many items of production may fit a single item of supply concept

THE NATO STOCK NUMBER (NSN)
5905-00-7345199

| | | |
|---|--|--|
| <p>GROUP Medical and electronic equipment components</p> <p>CLASS Resistors</p> | <p>NGB Code 00 = United States 12 = Germany 14 = France 99 = United Kingdom</p> | <p>Non significant number which, with NCI Code, uniquely identifies the item</p> |
|---|--|--|



NATO Stock Number (NSN)

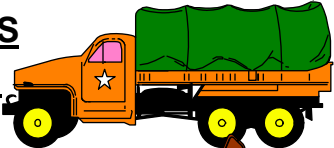
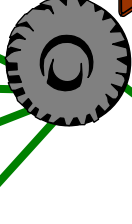
MANUFACTURERS IDENTIFICATION SYSTEM

DUNLOP
11-00-20SPTGM

GOODYEAR TIRE CO
11-00-20SRLR

GOODYEAR FRANCE
11-00-20UNISRL

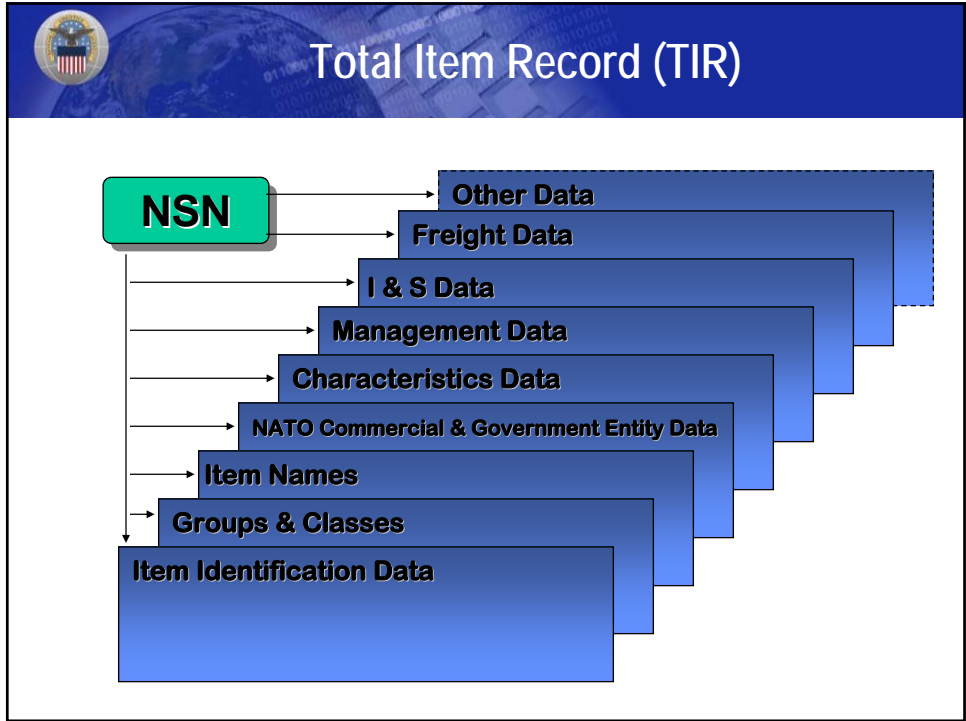
CUP SNC
1100R20GSRT4-16PR

USERS CODIFICATION SYSTEM

NAVY
ARMY
AIR FORCE
OTHER COUNTRIES

2610-14-3224604
Single Stock Number



NSNs and the Item of Supply Concept

| NSN/NSSN | INC | AIM/NON AIM | TIIC | RPDMRC | FMSN |
|------------------|-------|---------------------|------|--------|------|
| 5905-00-734-5199 | 05311 | RESISTOR 1 FIXED FI | 4 | 9 | 030 |

| NCAGE Reference Number | MCRL 0005/0016 | --RM Codes-- F C U S J AA | Seg B 0000/0014 User Country |
|------------------------|----------------|------------------------------|---------------------------------|
| 73168 06-250144-036 | | 3 5 9 D KE | VB Spain |
| 30184 122200-001040 | | 1 5 2 D 9Z | VJ Singapore |
| 05869 4171402-620 | | 3 5 2 D ZX | VK Kuwait |
| 05869 4171402-801 | | 3 5 2 D ZB | ZA Australia |
| 96214 418295-40 | | 3 5 1 D KE | ZE New Zealand |
| F8224 99004052 | | 4 5 2 D ZB | ZF France |
| F2663 C07H3-330UJ | | 3 5 2 D ZB | ZG Germany |
| 81349 M22684-01-0040 | | 3 2 2 D KE | ZH South Korea |
| 81349 MILR22684-1 | | 3 4 1 D KE | ZK United Kingdom |
| F1621 R0M25-330UJ | | 3 5 2 D ZB | ZN The Netherlands |

- 1 Item Identification Data
- 2 Manufacturers' Part Numbers (References)
- 3 Users

WebFLIS
Federal Logistics Information System
WebFLIS Home 4/9/2008 1:22:35 PM

WebFLIS National Stock Number (NSN) Output Data
[Search again?](#)



| | |
|-----------------------|--|
| NSN: | 8040001449774 (Warfighter Search) |
| Item Name: | ADHESIVE |
| Query Type: | PUBLIC |
| Date of query: | 4/9/2008 1:22:35 PM |

Note: This is a representative picture only, of this item.

Identification [Back to Top](#)

| FIIG | INC | CRIT CD | II | RPD MRC | DMIL | DMIL INT CD | NIN ASGMT | PMIC | ADP | ESD EMI | HMIC | HCC |
|--------|-------|---------|----|---------|------|-------------|-----------|------|-----|---------|------|-----|
| A535P0 | 11297 | X | 1 | | A | 1 | 1969043 | A | | | Y | |

SCHEDULE B:

ENAC:

Reference/Part Number [Back to Top](#)

| REF/PN | CAGE-CD | STAT | RNCC | RNVC | DAC | RNAAC | RNFC | RNSC | RNJC | SADC | HCC | MSDS |
|--------------|-----------------------|------|------|------|-----|-------|------|------|------|------|-----|-------|
| 985310-3 | 00752 | A | 5 | 1 | 4 | ZZ | | | | | | |
| RTV189 | 01139 | A | 5 | 9 | 4 | ZZ | | B | | | NI | BDBZH |
| SM10192-02 | 07690 | A | 5 | 9 | 6 | ZZ | | B | | | | |
| 15567-002 | 10138 | A | 5 | 1 | 4 | 75 | | | | | | |
| P15-3145-000 | 14304 | A | 5 | 2 | 5 | 9Z | 4 | D | | | | |

Management [Back to Top](#)

| EFF-DT | MOE | AAC | SOS | UI | UI PRICE | OUP | CTIC | SLC | REP | USC |
|---------|--------------------|-------------------|---------------------|--------------------|----------|-------------------|-------------------|-------------------|-------------------|-------------------|
| 2008092 | DA | G | GSA | CA | \$60.63 | B | U | 4 | Z | A |
| 2008092 | DF | G | GSA | CA | \$60.63 | B | U | 4 | N | E |
| 2008092 | DM | G | GSA | CA | \$60.63 | B | U | 4 | Z | M |
| 2007274 | DN | G | GSA | CA | \$66.60 | B | U | 4 | N | |
| 2008092 | IG | G | GSA | CA | \$60.63 | B | U | 4 | | I |

Characteristics (Decoded) [Back to Top](#)

| MRC | REQUIREMENT STATEMENT | CLEAR TEXT REPLY |
|------|-----------------------------------|--|
| NAME | ITEM NAME | ADHESIVE |
| AGXW | PHYSICAL FORM | PASTE |
| AKKF | QUANTITY WITHIN EACH UNIT PACKAGE | 12.000 OUNCES |
| ALXZ | SPECIFIC USAGE DESIGN | FOR HIGH STRENGTH BONDING OF SENSITIVE ELECTRONIC COMPONENTS AND SUBASSEMBLIES |
| HUES | COLOR | GRAY |
| MATT | MATERIAL | SILICONE |
| SUPP | SUPPLEMENTARY FEATURES | 10.3 OUNCE IN 12 OUNCE CARTRIDGE |

[Search Again?](#)

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This Site Reviewed Quarterly
Last Updated: Thursday, January 27, 2005



NCS Statistics

- **Approximately 16 million NATO Stock Numbers have been assigned**
- **Approximately 7 million by the U.S. and 9 million by the other NATO countries**
- **Approximately 30 million reference numbers have been registered on these NSNs**
- **Approximately 1.5 million manufacturers and other organizations are registered**
- **These NSNs contain more than 31 million user registrations**



The Scope of the NCS

- **More than 47,000 structured and defined Item Names**
- **More than 27,000 properties to describe items**
- **More than 150,000 property values to discriminate one item from another**



NSNs Are Assigned to Spare Parts



A-10
32,254 NSNs




M1A1 21,415 NSNs



HUMMV
14,655 NSNs

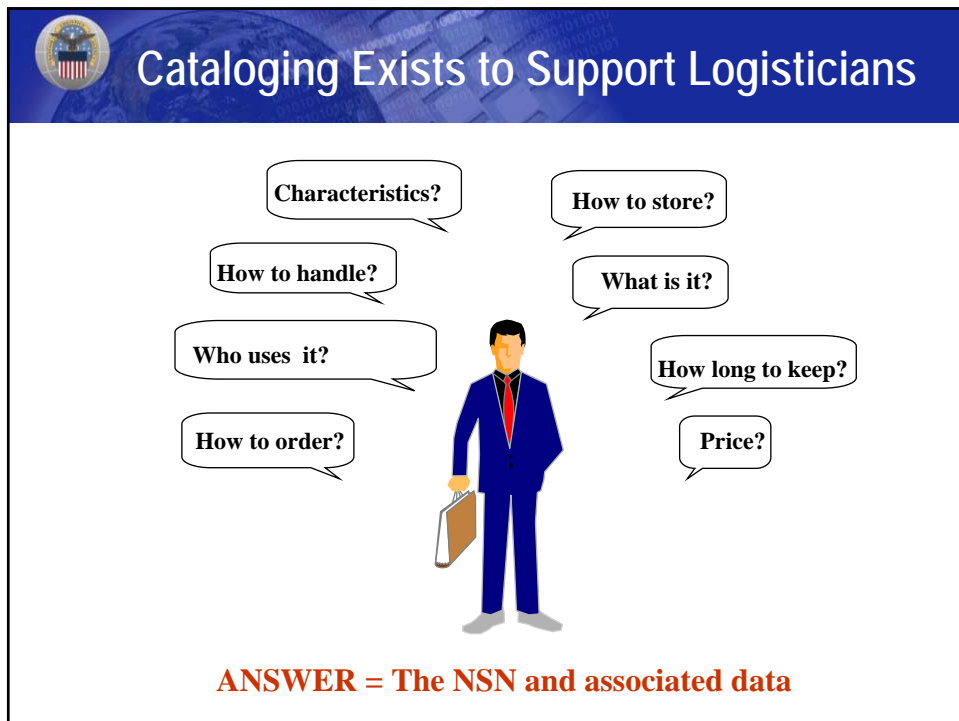
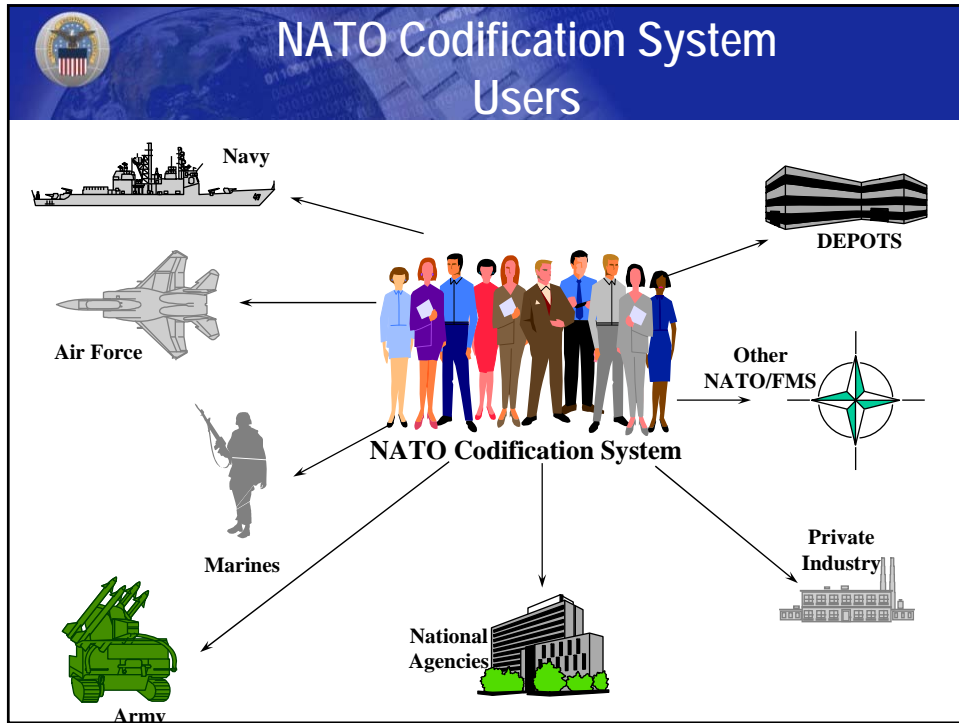
What Is Codified?




Labels for soldier's equipment:


- Bayonet Knife 1095-01-496-5107
- Night Vision 5855-01-040-0107
- Receiver-Transmitter, Radio 5895-00-009-0119
- Cover, Helmet Camouflage Pattern 8415-00-000-0198
- Magazine Cartridge 1005-00-921-5004
- Headset Microphone 5965-00-009-8679
- Battery Pack 6130-00-004-3752
- Wiring Harness Cable 5625-00-574-3712
- Combat, Boots 8430-00-186-6954
- Fragmentation Vest 8470-00-122-1299
- Cup, Helmet Chip Strap 8470-01-217-5632
- Eye-piece, Microscope 6650-00-001-5401
- Pocket, Ammunition Magazine 8465-00-254-2771
- Carrier, Grenade 8465-00-261-5001
- Canteen, Water 8465-00-082-3054
- Belt, Cartridge 8465-00-038-5050
- Trousers, Camouflage Pattern 8415-01-422-4730

- **Everything needed by soldiers, sailors, airmen, and marines**
- **Everything needed by all sectors of government, including, office supplies, parts for space vehicles, toiletries, computer equipment, and fuels**




 **Cataloging Link With Logistics**

Q: **ACQUISITION**

 What is the part number of known items? "What should we call this?"


"Which NATO supply class?" "Who manufactures this item?" "Is it already stock listed?"

A: **CATALOGING**


 • NATO Stock Number (NSN) records provide:

- past sources of procurement
- identification of the item
- cost of the item
- record of key logistics decisions

• NSN is key to other procurement information


 **Cataloging Link With Logistics**

Q: **SUPPLY MANAGEMENT**


 "What's the last recorded price?" What is the unit of issue?

Can another item be substituted? What is the acquisition advice code??


A: **CATALOGING**

 • Records initial logistics support decisions

- Records changes to those decisions throughout life cycle
- Provides means to notify all users of changes
- Offers flexibility
- Is a single, comprehensive source of information needed to manage items

 **Cataloging Link With Logistics**

Q: **MAINTENANCE**


 "What is it?"

What is the NSN so I can order it?


What is the part number?

What is the CAGE?


A: **CATALOGING**



- Takes the “wrench turner” from repair manual to the supply system
- Provides information on alternate sources, substitutable parts, interchangeability, and so forth
- Shows who manages the spares, how they’re managed, how much they cost, unit of issue, and so forth

 **Cataloging Link With Logistics**

Q: **STORAGE & DISTRIBUTION**

 Does it contain hazardous material?

Who is the manufacturer?

What are the packaging requirements?

What is the unit of issue?


What are the freight requirements?

Is there risk of theft?


Should it be demilitarized?

What is its value (\$)?

A: **CATALOGING**



- Indicates hazardous material content, precious metals content, physical security requirements, other characteristics
- Is flexible to meet national requirements for storage & distribution



Cataloging Link With Logistics

Q: DISPOSAL

"What is it?" How can I identify this item?

What is the unit of issue? *Is it hazardous?*

Should it be demilitarized? How should it be stored?


A: CATALOGING

- Helps identify unknown items.
- Provides Demilitarization information
- Provides information about hazardous material
- Helps ensure environmentally sound disposal
- Provides storage information

Benefits of the NATO Codification System

BEFORE


More Inventory + Multiple Procurements + No Visibility of Assets Across Services = Wasted Resources



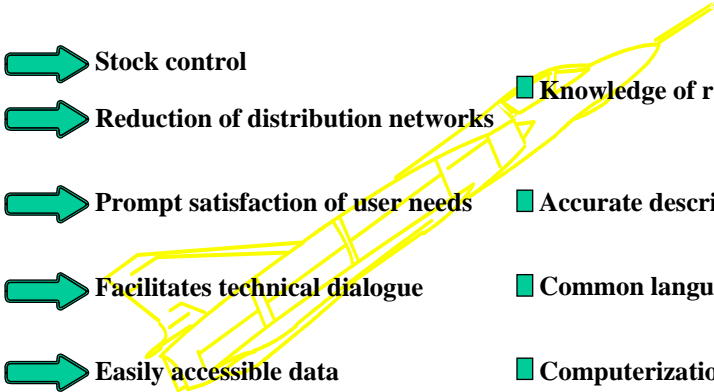
| |
|--------------------------|
| ■ Standard Data Elements |
| ■ Item of Supply Concept |
| ■ Single Manager |

AFTER

Less Inventory + Consolidated Buys + Sharing Of Assets = More Effective Force



Operational Advantages of NATO Codification





- Interoperability
- Stock control
- Reduction of distribution networks
- Prompt satisfaction of user needs
- Facilitates technical dialogue
- Easily accessible data
- Standardization of material
- Knowledge of resources
- Accurate description of items
- Common language
- Computerization

Economic Advantages of NATO Codification


- Savings realized on production of new items
- Consolidation of orders
Diversity of suppliers
- Reduction of spare parts
- Stock reduction
- Inventory transfer options
- Adaptable to technological changes
- Use of already identified components
- Widespread knowledge of existing material
- Limitation on range of equipment
- Elimination of duplicates
- Accurate identification of items

Benefits of the NCS



■ Operational


■ Flexibility






■ Economic

■ Interoperability



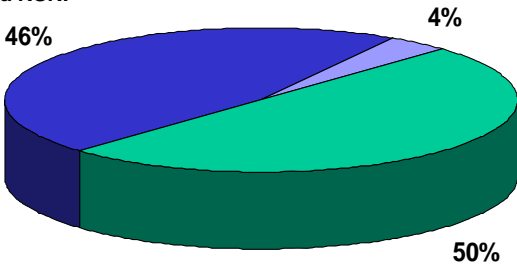
■ Environment

■ Relations With Industry

■ Environment

Benefits: United Kingdom Study


Of the 200,000 new Items offered to the UK NCB for Codification each year approximately 50% are already codified and have been allocated a NSN.



■ NEW CODIFICATION

■ PART/REF NUMBER MATCH

■ CHARACTERISTICS MATCH





Singapore Study: The NCS Adds Value to Supply Chain Management

Item Entry Control

- Prevents unnecessary inventory growth and item duplication. Items managed by NSNs instead of manufacturers part numbers
- Savings in warehousing and item management fees (supply bases managed by contractors, charge \$150/line item/yr)
- About 25% of new items detected with existing NSNs each year (5-7,000 items or savings of >\$750K/yr)



Singapore Study: The NCS Adds Value to Supply Chain Management

OEM Part Number Breakout

- Seek out true manufacturers and their part numbers
- Promotes competitive bidding during procurement, leading to lower prices. OEM prices can be 30% lower than prime contractors prices



Singapore Study: The NCS Adds Value to Supply Chain Management

Pre-Provisioning Screening

- Items procurement intends to purchase screened against existing inventory for dead/surplus stocks to be released.
- Comparison of last purchase price to help negotiate for better pricing. Recent aircraft project, high value items >US\$10K per item screened against NSN file. Difference >US\$4M (for 156 items) between contractor & NSN prices.

Pre-Provisioning Screening

```

    graph TD
      Cataloging[Cataloguing Database] -- 2 --> Screening[Screening by SAFCA]
      Inventory[Inventory] -- 3 --> Screening
      Screening -- 4 --> Matched[Matched Items Found in Inventory]
      Matched -- 5 --> Collaborate[Collaborate]
      Collaborate -- 6 --> Service[Service Logs Depts]
      Collaborate --> Revised[Revised Parts List]
      Revised --> Negotiate[Negotiate on Price based on LPP]
      Contractor[Contractor] -- 9 --> Negotiate
      Negotiate -- 10 --> Finalised[Finalised Parts List]
      Negotiate --> Recommended[Recommended Parts List]
      Recommended --> Screening
      Revised --- R1[- reduced Line Items]
      Revised --- R2[- reduced Quantities]
      Finalised --- F1[- reduced Line Items]
      Finalised --- F2[- reduced Quantities]
      Finalised --- F3[- reduced Prices]
      LPP[LPP: Last Purchase Price]
  
```

LPP: Last Purchase Price

Can Surplus Stocks Be Released ?


What is the Last Purchase Price?

 **Singapore Study: The NCS Adds Value to Supply Chain Management**

- **Million Dollar Project Award - International Exposition of Innovation and Quality Circles 2005**



The certificate is titled "innovation & quality circles" and is awarded to "CATALYST" by the "Defence Science and Technology Agency" for the project "Adding Value To Supply Chain Management In The SRF". It was presented at the "International Exposition of Innovation and Quality Circles 2005". The certificate features two signatures and a blue circular seal, with the text "Million Dollar Project Award" at the bottom.

 **Case Study: Codification In Bosnia Peacekeeping**

- **Logistics operations under UN deficient because of a lack of a common technical language**
- **Many unneeded spare parts delivered under perilous conditions**
- **NATO forces found NCS of great benefit after NATO takeover**



An international non-profit membership association of industry and government master data managers and their application or service providers


Our Mission

To increase the quality and lower the cost of descriptions through developing and promoting the implementation of International Standards for Master Data Quality

Aims and Objectives


- **DLIS and AC/135 undertook the partnership with ECCMA and involvement with ISO for the following reasons:**
 - **To automate the codification process**
 - **To improve the quality and availability of data**
 - **To help align the NCS with international standards**
 - **To increase cooperation with industry**

The slide features a blue header with the title 'Aims and Objectives' in white. The background of the header shows a globe and binary code. A small circular logo is in the top left corner. The main content is a bulleted list. At the bottom left is a larger circular logo for 'NCS Codification AC/135' which includes a globe and a ship. At the bottom right is the ECCMA logo.




Military/Commercial Bridge

“There is and always has been a philosophical gulf between the application of cataloging for military purposes and ... for commercial. ...commercial practices are not precise enough to support cost-effective military inventory management and military cataloging is far too detailed and costly for commercial purposes ...ECCMA offers a way to bridge the gulf” - Mr. Alan Williams, Assistant Deputy Minister, Canadian Department of National Defence




The diagram shows a suspension bridge with two main towers and two smaller towers. The word 'eOTD' is written in a large, bold, serif font above the bridge. The left side of the bridge is labeled 'Military' and the right side is labeled 'Commercial'. The bridge is set against a background of a globe.

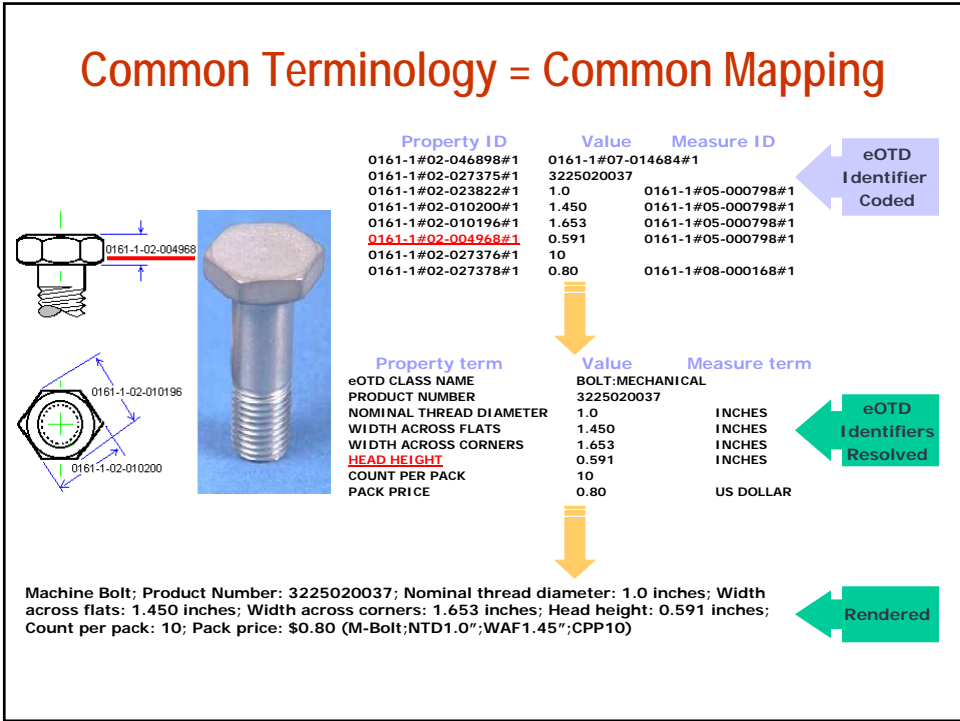


The ECCMA Open Technical Dictionary

- The ECCMA Open Technical Dictionary (eOTD) is an open technical dictionary of cataloging concepts used to create unambiguous language independent descriptions of *individuals, organizations, locations, goods and services*
- The ECCMA Open Technical Dictionary (eOTD) is based on the NATO Codification System (NCS) with a more modern database architecture oriented toward the commercial world



The logo for the ECCMA Open Technical Dictionary (eOTD) is a rounded rectangle with a green border. Inside, the letters 'eOTD' are written in a large, bold, serif font. Below 'eOTD', the words 'ECCMA Open' and 'Technical Dictionary' are written in a smaller, sans-serif font, stacked vertically.

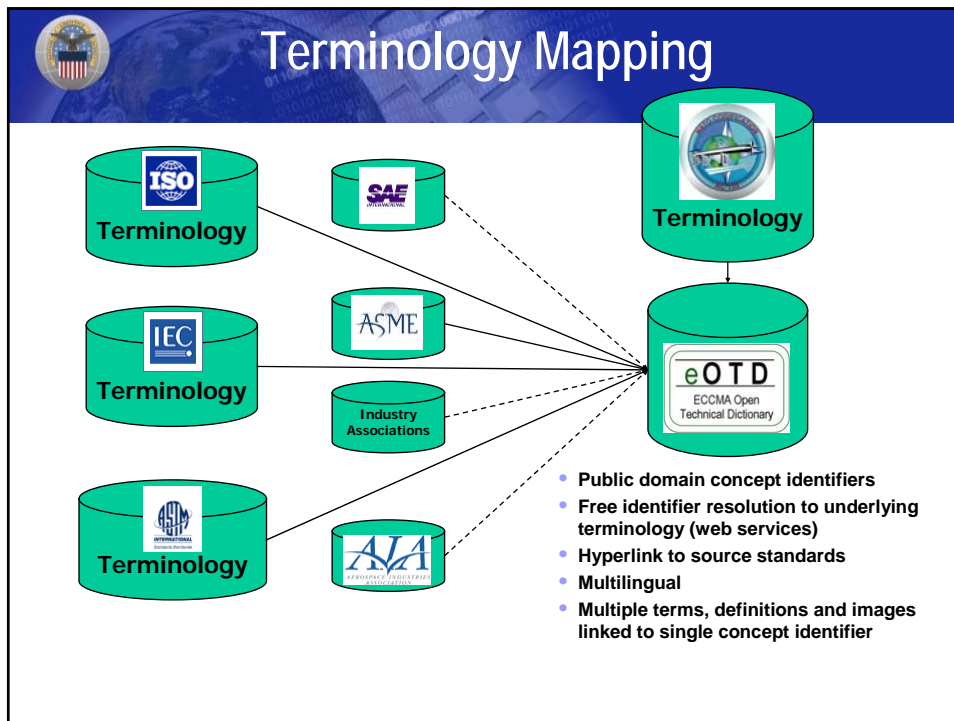
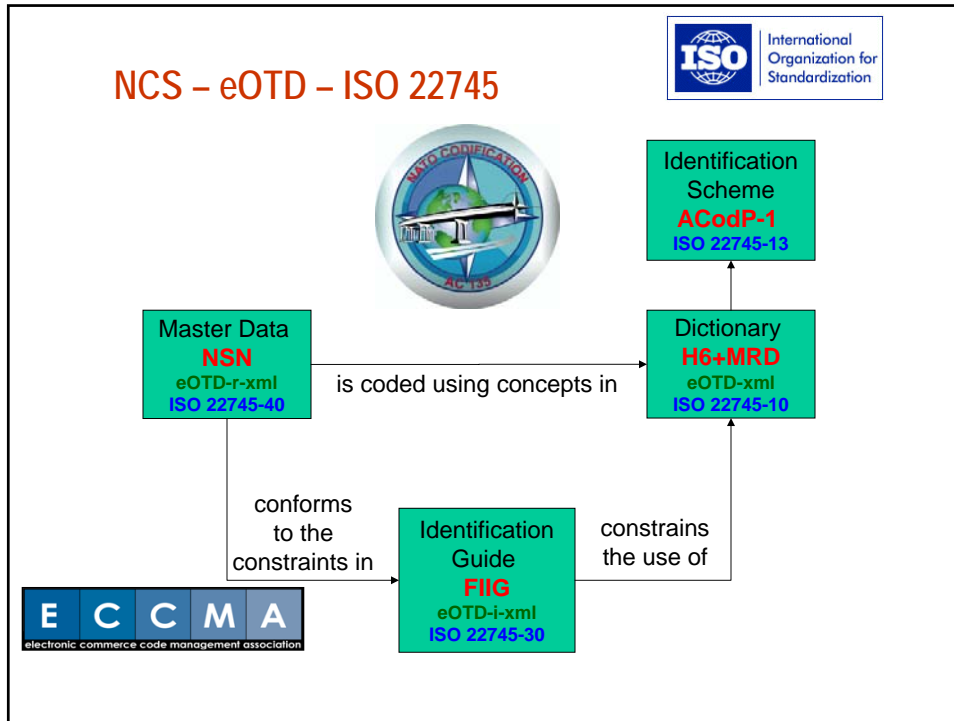



Master Data

data held by an organization that describes the entities that are both independent and fundamental for an enterprise, that it needs to reference in order to perform its transactions

Master data describes individuals, organizations, locations, goods, services, rules and regulations.

- Customers
- Suppliers
- Materials
- Services
- Assets
- Locations
- Employees
- MSDS





Transformation Through Automation

| Before | After |
|---|---|
| <ul style="list-style-type: none">• lack of clarity on data requirements• disparate data format• disparate data content• disparate metadata• potentially subjective human judgment• operate as an additional process | <ul style="list-style-type: none">• application processable data requirement statements• consistently mapped metadata• standard characteristic data exchange format |

impact: faster, better, cheaper



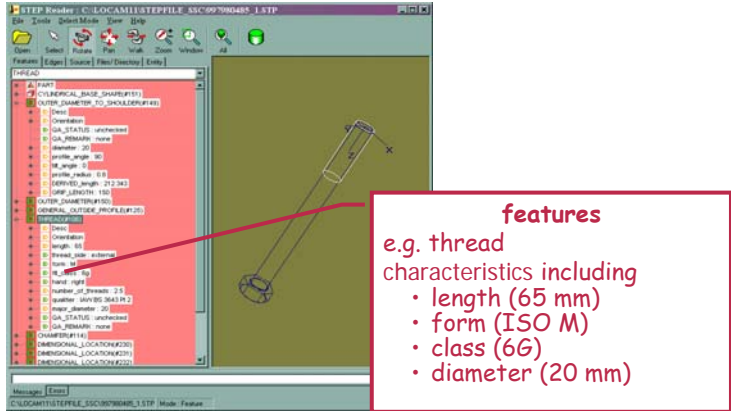
ISO 22745: eOTD as International Standard

- Fundamentals of ISO Standard 22745:
 - Embodies eOTD metadata into international standard
 - Creates a standard data requirements statement (Identification Guide)
 - Creates a standard request for characteristic data that can be processed by manufacture's applications (PDM, ERP)
 - Creates a standard characteristic data exchange format
 - Describes how characteristic data can be tagged in STEP design files (ISO 10303)



ISO 22745: Automation of Cataloging

- **Mapping Catalog Data from Source Data**

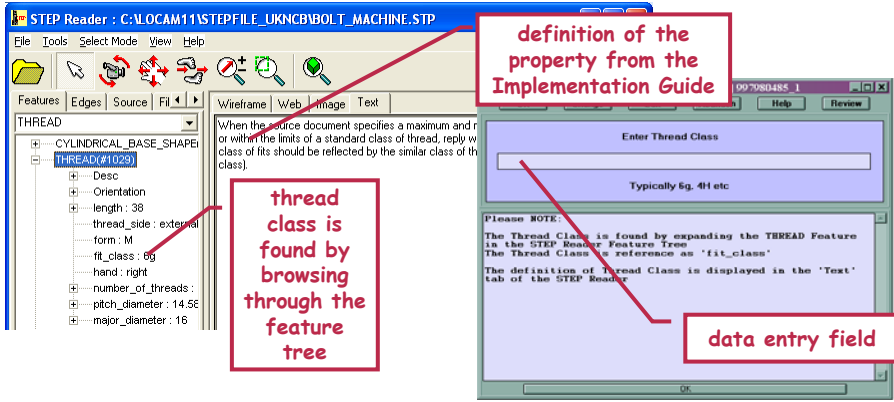


features
e.g. thread characteristics including

- length (65 mm)
- form (ISO M)
- class (6G)
- diameter (20 mm)

ISO 22745: Automation of Cataloging

- **Create data one time and use throughout life cycle**



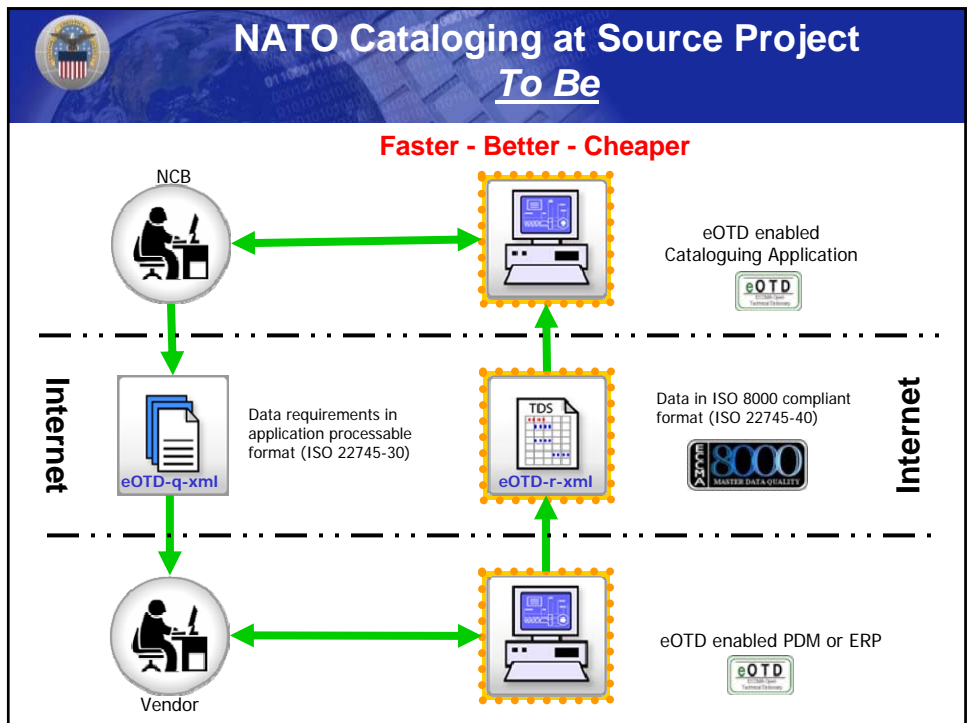
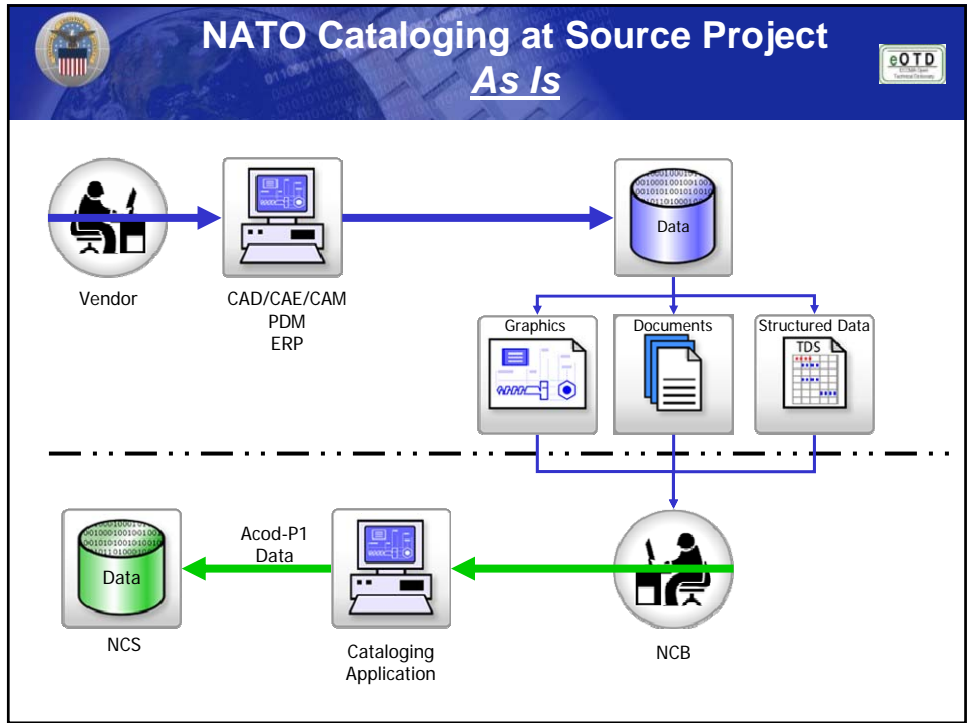
definition of the property from the Implementation Guide


thread class is found by browsing through the feature tree

data entry field

When the source document specifies a maximum and minimum length or with the limits of a standard class of thread, reply with a class of fits should be reflected by the similar class of the class).

Please NOTE:
The Thread Class is found by expanding the THREAD Feature in the STEP Reader Feature Tree
The Thread Class is referenced as 'fit_class'
The definition of Thread Class is displayed in the 'Text' tab of the STEP Reader



| |
|--|
| Original ERP Short Description |
| ELECTRIC MOTOR |
| Original Supplier Catalog Description |
| P/N 1234EF: 400KW 6 POLE 525VOLT FRAME HGF355E: FT MOUNTED RPM 988 SF1,0 CODE G:IP65:INS F:IL/IN 6.6:DUTY SI: NR.88695 11 00:AMB 40DEGREE C:DELTA T 80DEG: COS 0,86:COOLING IC 411:ALT1000M |
|  |
| Standardized ERP Short Description |
| MOTOR, ELEC: 400 KW, 525 V, 988 RPM |
| Standardized ERP PO Description |
| MOTOR, ELECTRIC: POWER RATING 400 KW, ELECTRICAL RATING 525 V, FRAME HGF355E, FOOT MOUNTING, SPEED 988 RPM, INSULATION CLASS F, 6 POLES, SERVICE FACTOR 1.0 CODE G, ENCLOSURE IP65, MNFR P/N: 1234EF MNFR: WEG, FFT: IL/IN 6.6: DUTY SI: NR.88695 11 00:AMB 40 DEGREE C:DELTA T 80DEG: COS 0,86:COOLING IC 411:ALT 1000M |
| Rendering of ERP Long and Short Descriptions |




ISO 8000: A Standard for Master Data Quality

- **Fundamentals of ISO Standard 8000:**
 - Set standards and a certification process for master data quality
 - Encompasses master data quality but can easily be extended into all types of data quality
 - Defines different areas of data quality
 - Provenance
 - Traceability
 - Currency
 - Completeness





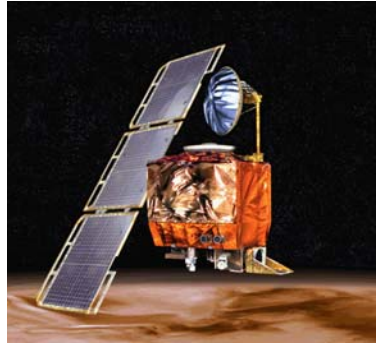


Benefits of ISO 8000

- **Providing faster access to better quality characteristic data**
 - Faster NSN assignment
 - More complete records
 - Better search resolution
 - Fewer duplicates
 - Fewer item reduction studies
- **Benefits**
 - Higher customer satisfaction
 - Savings in design and life cycle costs
 - Reduced acquisition lead time
 - Increased supportability and safety of systems and equipment



What is the cost of bad data quality?
 In this case \$125,000,000
 The price of a Mars Climate Orbiter!




| Mars Orbit Insertion Burn | M/D/Y HH:MM:SS PDT (Earth Receive Time, 10 min. 49 sec. Delay) | Distance (miles) | Speed (miles/hr) | Force (Pounds) |
|---------------------------|---|------------------|------------------|----------------|
| Begin | 9/23/99 02:01:00 | 121,900,000 | 12,300 | 143,878 |
| End | 9/23/99 02:17:23 | | 9,840 | |

| Mars Orbit Insertion Burn | YYYYMMDD EDT (Earth Receive Time, 10 min. 49 sec. Delay) | Distance (km) | Speed (km/sec) | Force (Newtons) |
|---------------------------|---|---------------|----------------|-----------------|
| Start | 19990923 05:01:00 | 196,200,000 | 5.5 | 640 |
| Finish | 19990923 05:17:23 | | 4.4 | |


International Organization for Standardization

- 156 National standard organization members (one per country)
(AFNOR, ANSI, BIS, BSI CNIS, DIN, PKN)
- 192 Technical Committees
 - 3 000 Technical bodies
 - 50 000 domain experts
- Central Secretariat in Geneva
 - 150 staff
- ISO TC 184 Industrial automation systems and integration
 - ISO TC184 SC4 Industrial data (STEP)
 - ISO 22745 (open technical dictionaries and their application to Master Data)
 - ISO 8000 (Data Quality)








ISO TC 184/SC 4 voting members



International Organization for Standardization




- Australia, [SAI](#); Standards Australia International, Ltd
- Austria, [ON](#); Österreichisches Normungsinstitut
- Brazil, [ABNT](#); Associação Brasileira de Normas Técnicas
- Bulgaria, [BDS](#); State Agency for Standardization and Metrology
- China, [SAC](#); Standardization Administration of China
- Czech Republic, [CNI](#); Czech Standards Institute
- France, [AFNOR](#); Association française de normalisation
- Germany, [DIN](#); Deutsches Institut für Normung
- Italy, [UNI](#); Italian National Standards Body
- Japan, [JISC](#); Japanese Industrial Standards Committee
- Korea, [KATS](#); Korean Agency for Technology and Standards
- Netherlands, [NEN](#); Nederlands Normalisatie-instituut
- Norway, [SN](#); Standards Norway
- Portugal, [IPQ](#); Instituto Português da Qualidade
- Russia, [GOST](#); Federal Agency on Technical Regulating and Metrology
- South Africa, [SABS](#); South African Bureau of Standards
- Spain, [AENOR](#); Asociación Española de Normalización y Certificación
- Sweden, [SIS](#); Swedish Standards Institute
- Switzerland, [SNY](#); Swiss Association for Standardization
- United Kingdom, [BSI](#); British Standards Institution
- United States, [ANSI](#); American National Standards Institute



Justification for ISO 22745/8000

- **Item reduction studies (identification of duplicates)**
 - *Save up to 15% of total inventory cost*
- **Better sourcing and contracting**
 - *Save up to 20%*
- **Substitution and interoperability**
 - *Part standardization during design and manufacture*
 - *Increases equipment availability*
 - *Can be mission critical*



Codification: the Center of eCommerce

- Online catalogs are a critical success factor for eCommerce initiatives
- An electronic representation of goods and services: facilitates global buy/sell activities

The diagram shows several types of catalogs and their functions:

- Supplier Catalog:** Includes Attributes, Description, Specifications, Product 1, Product 2, and Product 3. Functions include Configurable Items, Inventory, and Pricing.
- Marketplace Catalog:** Includes MRO and Direct Materials.
- Distributor Catalog:** Includes Supplier A, Supplier B, and Supplier C.
- Buyer Catalog:** Includes R&D, Operations, Sales, Travel, Logistics, and Production.


Central functions include Search, Visualize, Get Price, Get Data, and Buy.

Boeing Technology Phantom Works

The eOTD is a foundation for design collaboration and industry standards.

ISO 22745 and the eOTD are the foundational enablers for the breakthrough our industry needs in the next generation of direct, accurate, and effective collaboration across the supply chain at meaningful and granular levels of data exchange never before imagined.


Alton Sanders
Senior Manager,
IDS Engineering Standards Control Function
PW Knowledge and Reuse Management (KARMA)

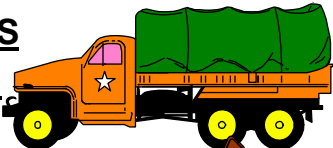
 **Boeing Technology**
Phantom Works

Phantom

“Boeing currently buys 200 different kinds of safety glasses and 80 different shades of white paper. The defense and commercial aircraft divisions each negotiate for their own aluminum and titanium. Why can't we buy two or three kinds of safety glasses? Why can't we have standard part numbers that go across the enterprise?”

James F. Albaugh, CEO Boeing Integrated Defense Systems,
Business Week March 13, 2006

 **NATO Stock Number (NSN)**

| | | |
|------------------------------|---|----------------------------|
| <u>MANUFACTURERS</u> |  | <u>USERS</u> |
| <u>IDENTIFICATION</u> | | <u>CODIFICATION</u> |
| <u>SYSTEM</u> | | <u>SYSTEM</u> |

DUNLOP
11-00-20SPTGM

GOODYEAR TIRE CO
11-00-20SRLR

GOODYEAR FRANCE
11-00-20UNISRL

CUP SNC
1100R20GSRT4-16PR

NAVY
ARMY
AIR FORCE
OTHER
COUNTRIES

2610-14-3224604
Single Stock Number

The Value



52368965412 – Tyre Bridgestone 435/95 R25



56329845 – Tyre BS 435/R25 Standard Purpose E3 2 Star Radial



125435 – Bridge Stone 25inch 435/95



965123465 – Tyre Bridgestone Part Number 12345



One Common Anglo Number

Standardised Long Description:
 Tire: Pneumatic, Vehicular: Service Type for Which Designed: Loader Tire Rim Nominal Diameter: 25" Tire Width: 445mm Aspect Ratio: 0.95 Tire Ply Arrangement: Radial Ply Rating: 2" Tire & Rim Association Number: E3 Tread Material: Standard Tire Air Retention Method: Tubeless Tire Load Index and Speed Symbol: NA Tread Pattern: VHB TKPH Rating: 80

Standardised Short Description:
 Tire Pneumatic: Loader 25' 445mm 0.95 2"

masterpiece

sparesFinder

Provisional Corporate Match

| Original Data | | | | Local Catalogue Matches | | | | | |
|---------------------------------|--------------|-------------|------------|-------------------------|--------------------------|---------------------------------|--|---------------------------|-------|
| Manufacturer | Part No. | Description | Price(USD) | Working Part No. | All | Manufacturer | Master Part No. | Description | Score |
| WARMAN INTERNATIONAL LTD | B217 | SEAL O-RING | 0 | B217 | <input type="checkbox"/> | WARMAN INTERNATIONAL LTD | B217 | 1.094IN; 0.094IN; RBR | 0 |
| WARMAN INTERNATIONAL LTD | B109 | SEAL O-RING | 0 | B109 | <input type="checkbox"/> | WARMAN INTERNATIONAL LTD | B109 | 1.361IN; 0.111IN; RBR | 0 |
| JAMES WALKER | 0B034107 | SEAL O-RING | 0 | 0B034107 | <input type="checkbox"/> | JAMES WALKER | 0B034107 | 2-3/8IN; 1/8IN; RBR; BLK | 0 |
| LIGHTNIN MIXERS PTY LTD | 115763VIT | SEAL O-RING | 0 | 115763VIT | <input type="checkbox"/> | LIGHTNIN MIXERS PTY LTD | <div style="border: 1px solid #ccc; padding: 2px;"> <p>Location: Peru Stock Code: 000391219</p> <p>INSIDE DIAMETER 2-3/8 IN</p> <p>OUTSIDE DIAMETER IN</p> <p>CROSS-SECTIONAL HEIGHT 1/8 IN</p> <p>MATERIAL RUBBER DEG F</p> <p>TEMPERATURE RATING</p> <p>HARDNESS RATING</p> <p>COLOR BLACK</p> <p>SPECIFICATION/STANDARD DATA</p> </div> | | |
| LIGHTNIN MIXERS PTY LTD | 115861PSP | SEAL O-RING | 0 | 115861PSP | <input type="checkbox"/> | LIGHTNIN MIXERS PTY LTD | | | |
| SEW EURODRIVE | 32303AV | RING | 0 | 32303AV | <input type="checkbox"/> | SEW EURODRIVE | | | |
| STERLING FLUID SYSTEMS | 45.8 - 0410B | RING | 0 | 45.8 - 0410B | <input type="checkbox"/> | STERLING FLUID SYSTEMS | | | |
| FRANKLIN ELECTRIC | 1275743133 | SEAL O-RING | 0 | 1275743133 | <input type="checkbox"/> | FRANKLIN ELECTRIC | | | |
| MOYNO CO | 3207905210 | SEAL O-RING | 0 | 3207905210 | <input type="checkbox"/> | MOYNO CO | BLK | | |
| LECO CORPORATION | 611-476 | SEAL O-RING | 0 | 611-476 | <input type="checkbox"/> | LECO CORPORATION | 611-476 | 1.811IN; 0.3740IN; RBR | 0 |
| LECO CORPORATION | 611-477 | SEAL O-RING | 0 | 611-477 | <input type="checkbox"/> | LECO CORPORATION | 611-477 | 2-1/16IN; 0.2IN; RBR; BLK | 0 |
| JINGERSOLL DRESSER PUMP COMPANY | 20A11CM268 | SEAL O-RING | 0 | 20A11CM268 | <input type="checkbox"/> | JINGERSOLL DRESSER PUMP COMPANY | 20A11CM268 | 8.50MM; 8.75MM; RBR | 0 |
| LIGHTNIN MIXERS PTY LTD | 11581PSP | SEAL O-RING | 0 | 11581PSP | <input type="checkbox"/> | LIGHTNIN MIXERS PTY LTD | 11581PSP | 11.8IN; 1/4IN; RBR; BLK | 0 |
| MARATHON PUMPS | 560020360 | SEAL O-RING | 0 | 560020360 | <input type="checkbox"/> | MARATHON PUMPS | 560020360 | 1.19IN; 0.094IN; RBR | 0 |
| MARATHON PUMPS | 560022360 | SEAL O-RING | 0 | 560022360 | <input type="checkbox"/> | MARATHON PUMPS | 560022360 | 1.47IN; 0.094IN; RBR; BLK | 0 |

Activity History / Assign User / Add Note

 Reject Match
 Rematch
 Approve Match

View Long Description

Results: 1 to 15 of 159

Catalog Compose: Cleansing Productivity Tool

Stock Code Catalogue Data Sheet

| | |
|-----------------------------|-------------|
| Stock Code | 000408187 |
| Corporate Stock Code | PIGO-028721 |
| Unit of Issue | EA |
| Object | VALVE |
| Qualifier | BALL |
| Status | NOT DONE |

Short Description
VALVE, BALL: 32MM, PUSH ON,PVC BODY , BALL & SEAT EPDM, EPDM,HANDLEVER OPERATED

Purchase Description
VALVE, BALL: SIZE 32MM, CONNECTION PUSH ON, PVC BODY MATERIAL, TRIM BALL & SEAT EPDM, SOFTGOODS EPDM, HANDLEVER OPERATED

| Attribute | Value |
|---------------------------|------------------|
| BODY MATERIAL | PVC |
| CONNECTION | PUSH ON |
| DESIGN RATING | ***** |
| OPERATED | HANDLEVER |
| SIZE | 32MM |
| SOFTGOODS | EPDM |
| SPECIFICATION | ***** |
| STYLE | ***** |
| TEMPERATURE RATING | ***** |
| TRIM | BALL & SEAT EPDM |

Generate New Descriptions

ERP Description Generator

| Material Number | Description | Unit |
|-----------------|-------------------|------|
| 00022540 | 0001 WACE Special | |
| 00028485 | 0001 3V122000 | |
| 00022056 | 0001 | |
| 00023866 | 0001 | |
| 00029837 | 0001 H00302M | |

Record: 23 to 2611


A Vision Realized

- The NATO Codification System is the foundation of an international standard for creating standard descriptions
- The eOTD is an open standard for encoding Master Data through the life cycle of a product – from design through disposal



Vision of the Future

- **Logisticians will manage information more than material**
- **NCS data is the foundation for logistics information**
- **Benefits will grow**



Vision for the Future

What is impossible to do right now, but, if you *could* do it, would fundamentally change your business?

1990 Joel Arthur Barker

- **Cataloging at source (vendor supplied data)**
 - **Common metadata**
 - an end to data mapping
 - **Requirement specifications**
 - an end to incomplete data
 - **Data provenance**
 - an end to inaccurate information
- **Lowers the cost of cataloging and increases long term data reliability!**