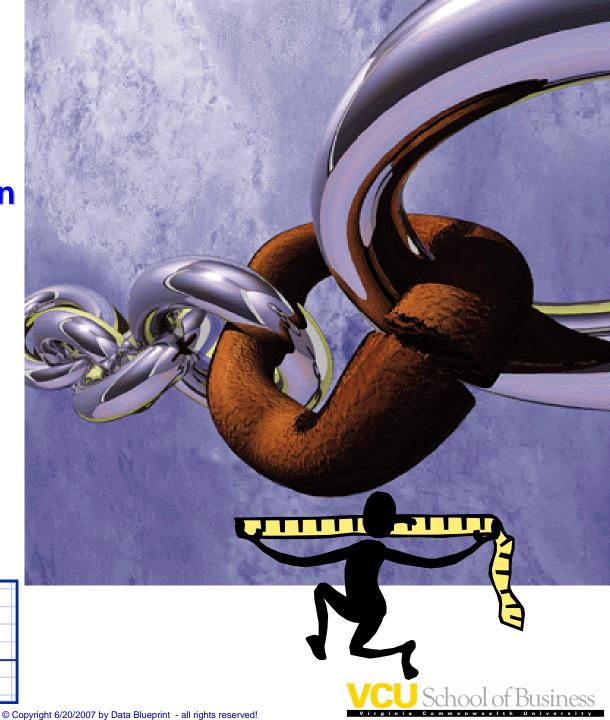
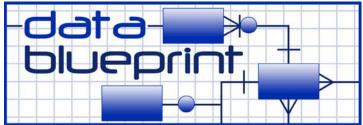


Expanding Your Notion of Data Quality Challenges

John Sells Data Blueprint

jsells@datablueprint.com

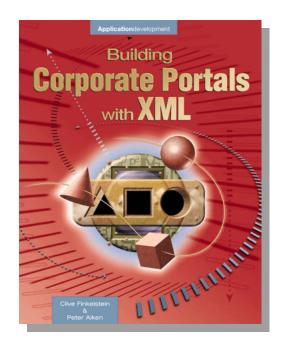


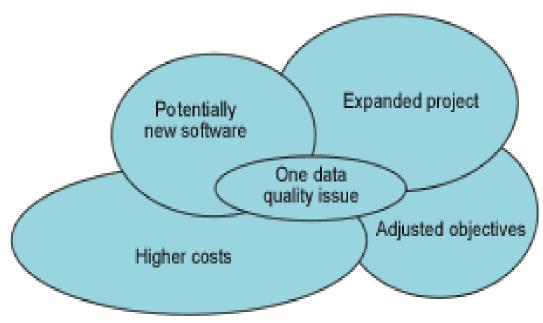


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Famous Words?

- Question:
 - Why haven't organizations taken a more proactive approach to data quality?
- Answer:
 - Fixing data quality problems is not easy
 - It is dangerous -- they'll come after you
 - Your efforts are likely to be misunderstood
 - You could make things worse
 - Now you get to fix it
- A single data quality issue can grow into a significant, unexpected investment





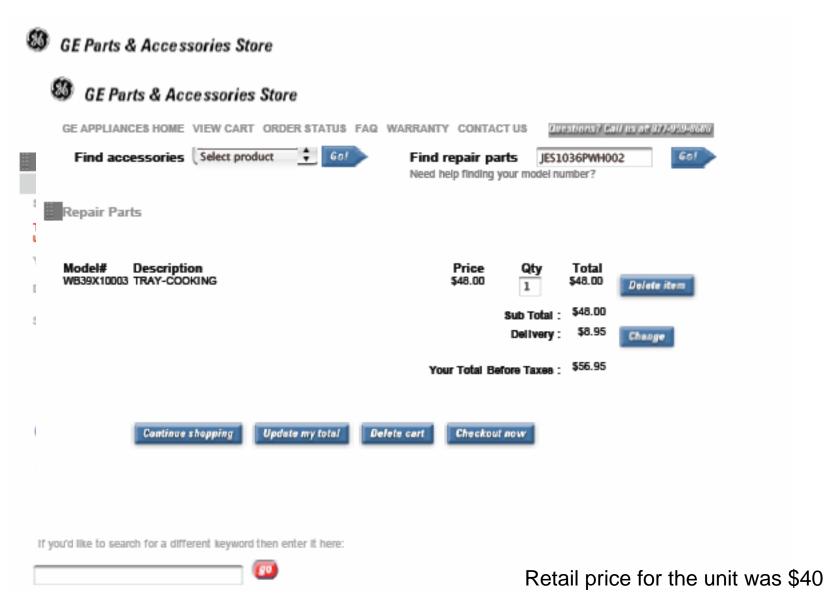
Oct 2004 IRS Accomplishment

QuickTime™ and a TIFF (Uncompressed) decompressor are needed to see this picture.

- Unified five definitions of "child"
- Reduce 5 definitions to 1 for tax return preparations such as:
 - Dependent
 - Earned income tax credit
 - Child credit
- Different reasons, either it
 - "Was developed to carry out social policy objective(s), or
 - Someone perceived it was going to save revenue"
- "Is it easier for (customers) to understand and it is easier for IRS to audit and there a lots of things like that we can do"
- Initiative started in 1991 it took 13 years including 2.5 years moving as legislation!

Source: Pamela F. Olson former Assistant Secretary for Tax Policy (quote from the Diane Rehm Show • 11/29/04 • http://www.wamu.org/programs/dr/04/11/29.php)

How to solve this data quality problem using just tools?



BANK ONE.

CHASE

****************** AUTOCR ** R-004 Dr Peter Aiken 13155 Country Gorden Ln Montpelier, VA 23192-3028 Important information about your Bank One account ending in 7814.

Good news about the Bank One and Chase merger.

Dear Dr Peter Aiken:

You may have heard about the recent merger between Bank One and JPMorgan Chase. As a result of this event, your credit card information will be sent to you under the Chase name. However, you constill access a constrained letter from Bank One, so please continue to open your mail from

either Chase or Bank One.

This change will be positive for you. All the card benefits you've come to rely on are still there for you including 24-hour customer service - online or on the phone. Your account number, recurring bill payments, and any scheduled payment of your credit card account remain unchanged. You can customize your account by choosing your own billing date or by adding additional cards. Soon, you will have the opportunity to explore a broader range of products than ever before, including:

Retail Banking: Enjoy the power and convenience of checking, savings and loan products at more than 2,300 branches and 6,500 ATMs at Chase and Bank One nationwide. If you make your credit card payments at our branches, please continue to do so at the same locations you use now until further notice.

Chase Auto Finance: We offer competitive rates, a fast and easy application process and flexible financing options.

Online Brokerage Services: Through BrownCo, a brokerage service of J. P. Morgan Invest, LLC, we offer discount brokerage for experienced investors and active traders.

Visit us online at www.BankOne.com/information to learn more about these products or the merger. At Chase, we've assembled the right resources, products and expertise to help you do more with your money. We're committed to doing the little things right, the big things faster and providing you with the very best customer service possible.

Sincerely,

Carter Franke

Carter Franke Chief Marketing Officer Chase Card Services

P.S. Please be on the lookout for any upcoming communications from either Chase or Bank One regarding your Bank One credit card and any other Bank One product you may have.

Bank One is a division of JPMorgan Chase Bank, N.A. Member FDIC. Credit card accounts are owned by Chase Manhattan Bank USA, N.A. © JPMorgan Chase & Co. 2004.

CVC1

Letter from the Bank

... so please continue to open your mail from either Chase or Bank One

P.S. Please be on the lookout for any upcoming communications from either Chase or Bank One regarding your Bank One credit card and any other Bank One product you may have.

Problems

- I initially discarded the letter!
- I became upset after reading it
- It proclaimed that Chase has data quality challenges

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Congratulations! You have just received a prepaid gift card that can be used everywhere the VISA[®] card is accepted in the United States. Use it at any retail store, restaurant, gas station and grocer. Or, enjoy it to buy books, music as well as go to the movies or a concert. This is the hassle-free gift that fits you

perfectly! Activate - Go online at www.suntrust.com/giftcard or call 1-800-318-0210 and enter the last 4-digits of

the phone number provided by the purchaser of this card.

Salutate - Sign your card before using.

Celebrate - Get what you have always wanted.

Important Information about your SunTrust Visa® Gift Card:

- The SunTrust VISA[®] Gift Card is welcomed at all merchant locations wherever VISA[®] debit cards are accepted. Restrictions do apply.
- Your gift card is valid for at least one (1) year after the date of purchase or until the Card balance is zero, whichever occurs first. The expiration date is shown on your Card.
- For general inquires and to check your balances go to www.suntrust.com/giftcard or contact us at 1-800-318-0210.

*The Card cannot be used to access cash at an ATM or bank. The Card cannot be used for Internet lotteries, betting, gambling or any illegal activity. In addition, the Card cannot be used to make regular preauthorized payments or for purchases outside the U.S. We are not responsible if a merchant refuses to honor your Card. You cannot stop payment on any purchase with your Card after it has been completed.

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- If your card is lost or stolen, it will be replaced with the remaining balance less a \$5 replacement fee. To report lost/stolen cards contact us at 1-800-318-0210.
 Use your card soon! The service fee for the card is waived for
- Use your card soon: The service tee for the data is waived to the first six months. A \$2.50 fee will be deducted from the available balance each month thereafter.

Please see the reverse side for frequently asked questions



Problems

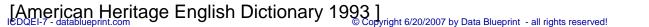
- Bank did not know it made an error
- Tools alone could not have prevented this error
- Lost confidence in the ability of the bank to manage customer funds



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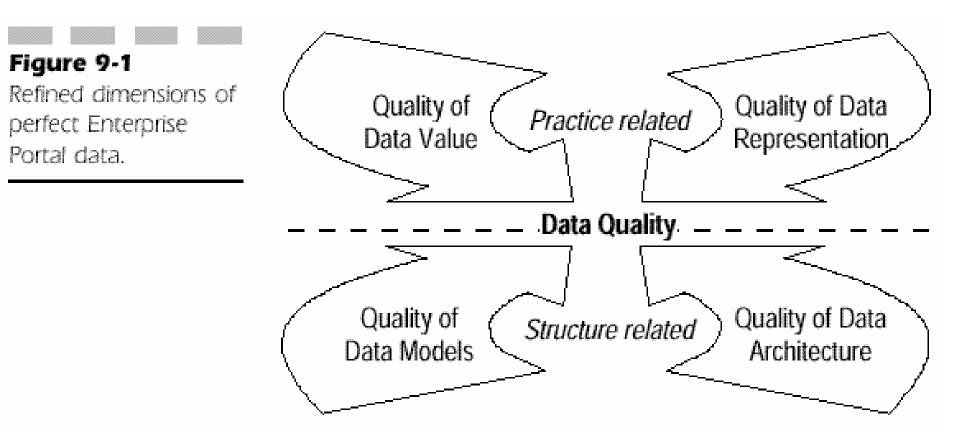
Perfect (adjective)

- Lacking nothing essential to the whole; complete of its nature or kind."
- Metadata quality goal is to be accurate and lacking nothing essential
- Lack of anything required to respond to the customer's request is considered imperfect.
- Imperfections are either practice-oriented or structure-oriented



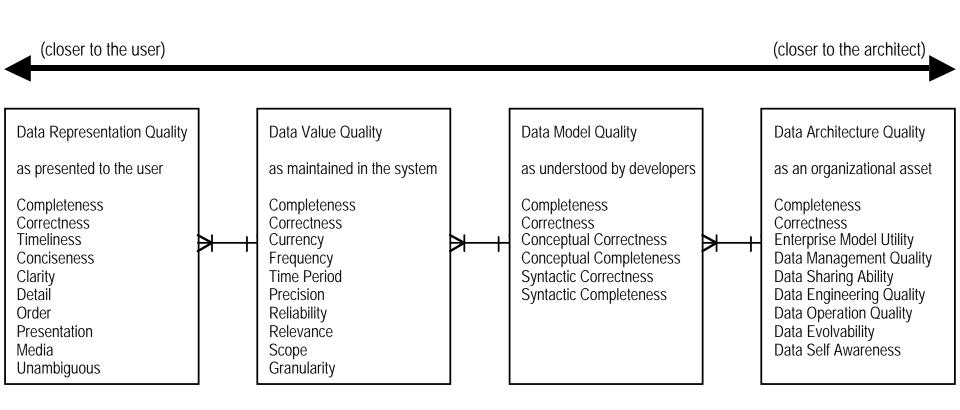


Metadata Quality Dimensions



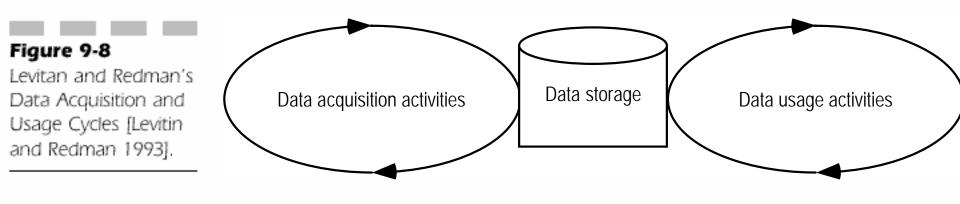


Quality Attributes



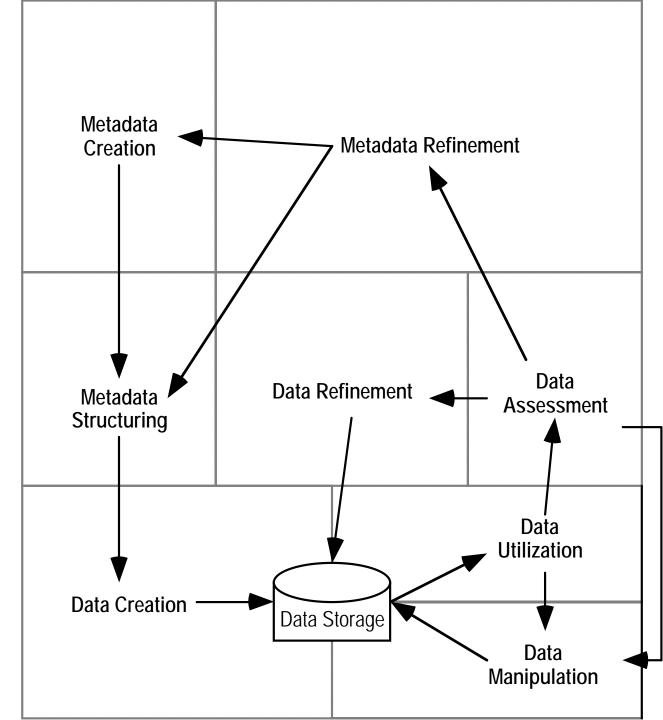


Traditional Quality Life Cycle



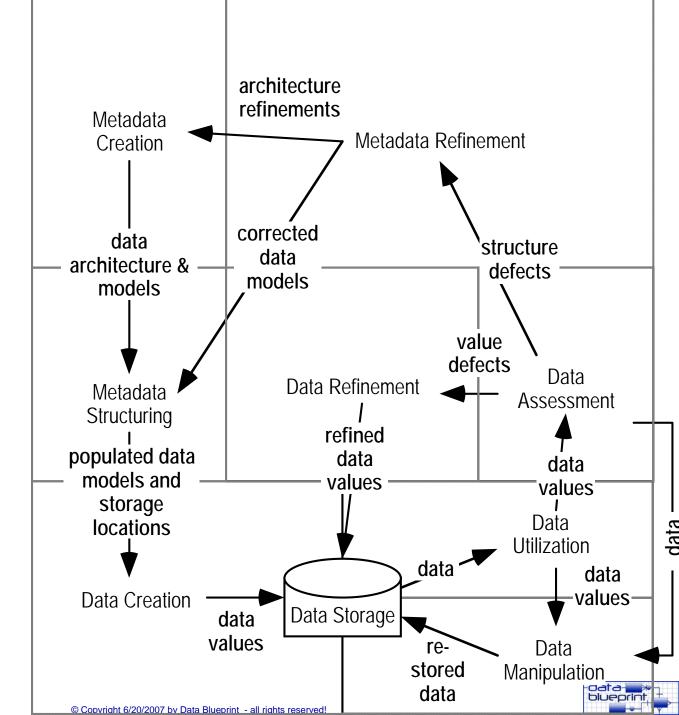


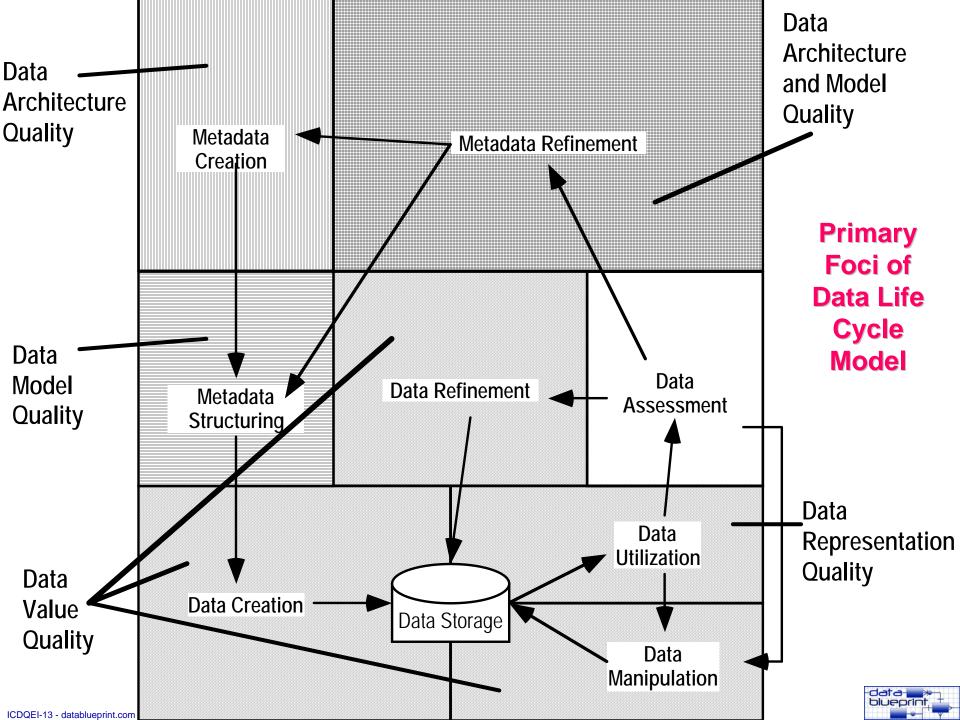
Data Life Cycle Model



Data Life Cycle Model

With inputs and outputs added

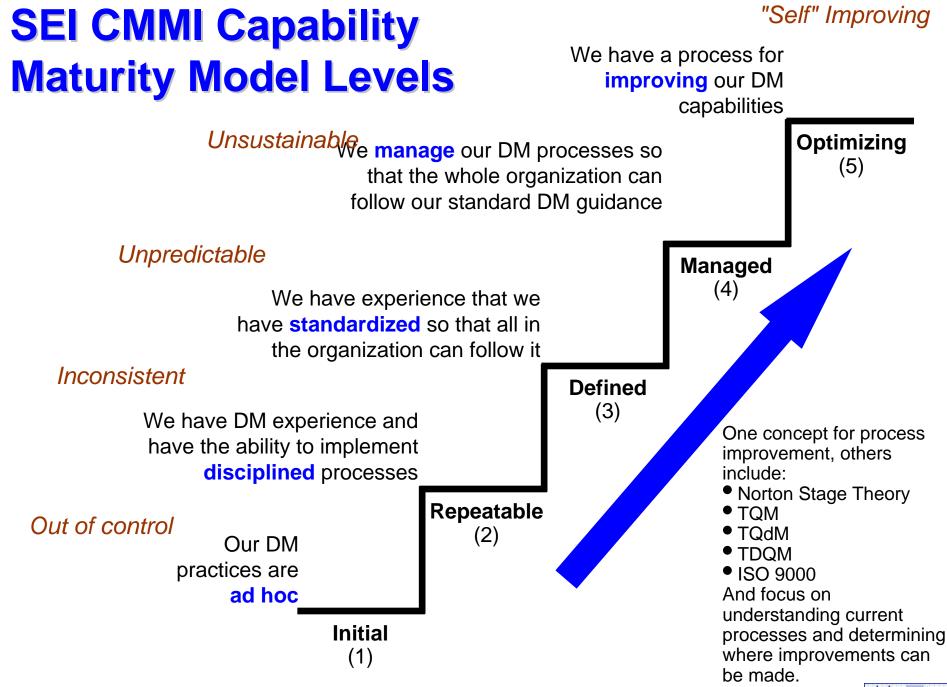




What is DM3?

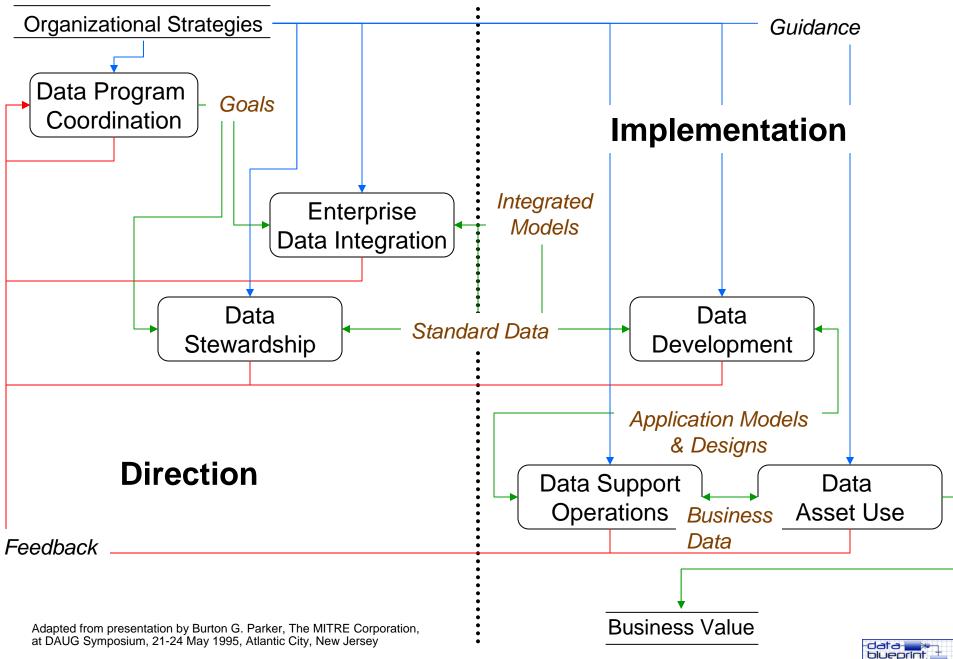
- <u>D</u>ata <u>Management</u> <u>Maturity</u> <u>Measurement</u>
- You are currently managing your data,
 - But, If you can't measure it,
 - How can you manage it effectively?
- How do you know where to put time, money, and energy so that data management best supports the business?
- DM3 is an adaptation of the SEI-CMM[®] to the discipline of Data Management
- An assessment of the relative development of organizational data management practices using a CMM framework







Enterprise DM Functions and their Inter-relationships





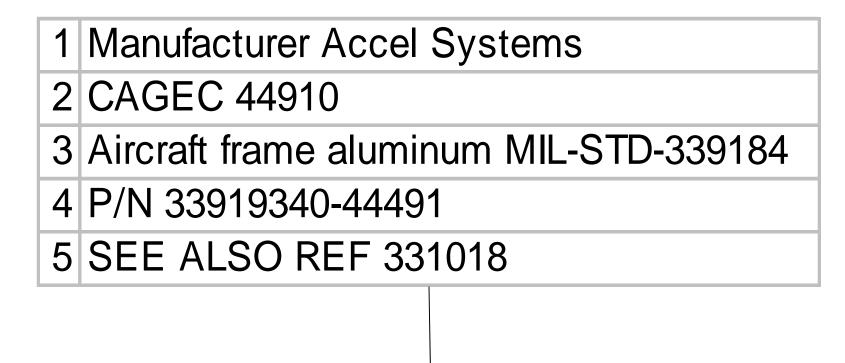
- Question How many software practices (surveyed) are above level 1 on the CMM?
- Answer By far most organizations surveyed are producing software using informal processes
- Question How many organizations have demonstrated at least some proficiency according to the DM3? (i.e., scored above level 1)
- Answer One in ten organizations has scored above level 1 in the DM3 according to our surveys



Phase	Problem at Hand	App roach	Benefits
Initial Test	SAMMS stored data in free-text fields.	Evalu ated automation of data extraction from free text fields for one DLA Supply Center for Option B.	Docume nted Data Aud it Business Case that outlined pote ntial feasi bility and savi ngs.
I		Extra ct text data from Option B and retrie ve assoc iated data from other data sources for one Supply Center.	Substantial time and mon etary savings as a result of Dat a Quality Audit versus a complete manu al approach.
=		Aud it extra cted text d ata against defined qual ity standards for one Supply Center for Options B an d E.	A repeatable process was created for extracting data out of free text fields. Documented results of Business Cas e.
111	Initial Test - Phase II was only implemented at Richmond Supply Center.	Expand ed Phase II to all Centers and added business rules to harmo nize differences betwee n Centers.	Successfu Ily provid ed cycli c audit resu Its and expan ded Initia I Ben efits DLA-wide.
IV	Required method to ensure that produc tion data remained clean.	Provide d web-based data cleansing envir onment to correc t non-textual fields and continue data auditing.	Post-audit data remained clean; knowledge worker -friendly web- based front-end enforced business a nd data quality rules.
V	Needed to addres s other textual Option s and lack of a real -time Dat a Audits.	Updat ed web applic ation for all Options and a ps eudo-real time feature to condu ct Data Audit.	Fulfilled desired Data Quality objective for business process and techno logy with a terminal interface.

data

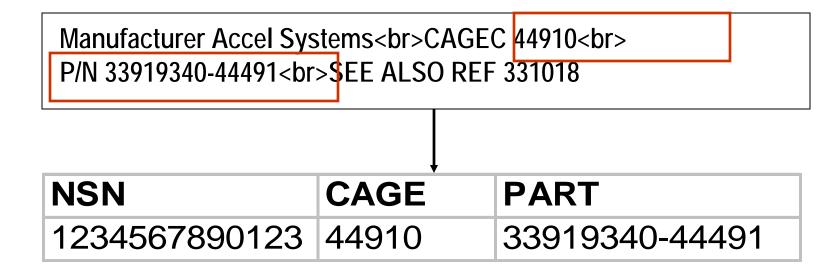
Sample Free Text



Manufacturer Accel Systems
>CAGEC 44910
P/N 33919340-44491
>SEE ALSO REF 331018



Sample Free Text (cont'd.)



Data here is extractable – we can tell by looking at the metadata markers
These two fields naturally go together by order



Three Categories of Data

- Extractable Data
 - The markers are found, and the data is pulled.
- Ignoreable Data
 - There is no data in the field, and we can prove it.
- Unextractable Data
 - We cannot be sure if there is or is not data.



Solution Goals

- Maximize the extracted.
 - These are where the actual results come from
 - The more accurate the approach, the bigger this set.
- Maximize the ignored.
 - Size the problem. Which records are not worth worrying about?
 - This set may have its own set of interesting characteristics
- Minimize the unextractable.
 - These records ultimately must be addressed manually
 - Only the most unpredictable in this category



	Unmatched	Unmatched Items	Ignoreable	Ignoreable Items		Avg Extracted	ltems Matched	
	Unnacheu	1101113	ignoreable	ILCIII S			Matcheu	
					ltems			ltems
Rev#	ltems	(% Total)	NSNs	(% Total)	Matched	Per Item	(% Total)	Extracted
1	329948	31.47%	14034	1.34%	N⁄A	N/A	N/A	264703
2	222474	21.22%	73069	6.97%	N/A	N/A	N/A	286675
3	216552	20.66%	78520	7.49%	N⁄A	N/A	NA	287196
4	340514	32.48%	125708	11.99%	582101	1.100022161	55.53%	640324
14	94542	9.02%	237113	22.62%	716668	1.114291415	68.36%	798577
15	94929	9.06%	237118	22.62%	716276	1.113928151	68.33%	797880
16	99890	9.53%	237128	22.62%	711305	1.11530075	67.85%	793319
17	99591	9.50%	237128	22.62%	711604	1.115439205	67.88%	793751
18	78213	7.46%	237130	22.62%	732980	1.207281236	69.92%	884913

An Iterative Process...



Efficiencies

- 1,000,000 items were run, comprising over 6,000,000 lines of text.
- About 70% had all data extracted.
- About 23% provably had no data.
- The remaining 7% could not be handled.
- The scope of the manual effort was reduced from 1,000,000 records to 70,000





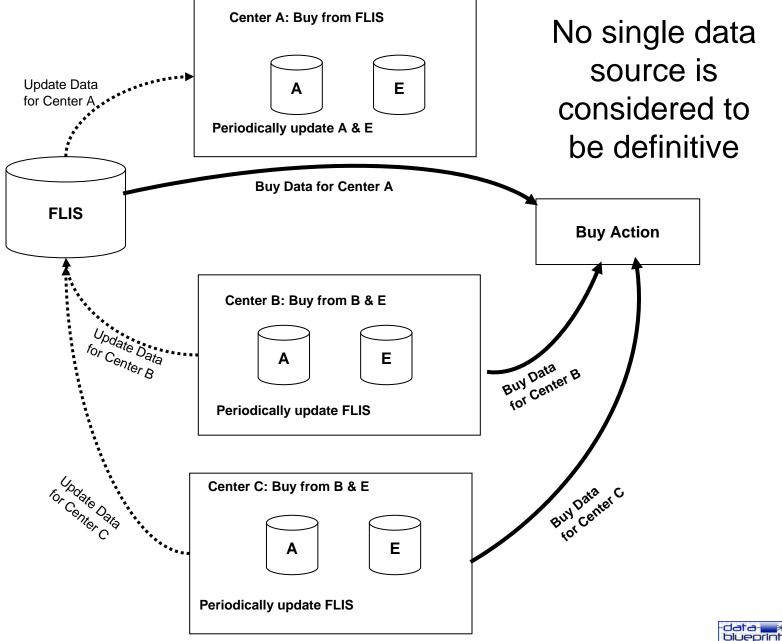
Savings

- Average manual rate was 5,000 recs/person/month. This varies by person and by data.
- Problem size was 1,000,000 records.
- On this project, automated savings amounted to 12.75 person years.
- With FTE costs of \$60,000+/year, this is over \$750,000 in savings.



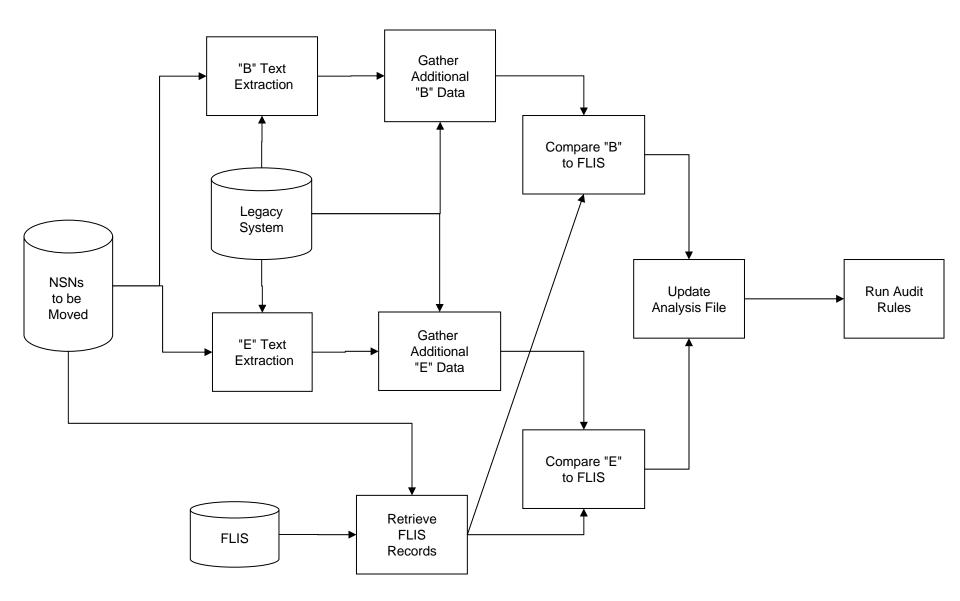


DLA Information Coordination



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Sample Analysis Audit Flow





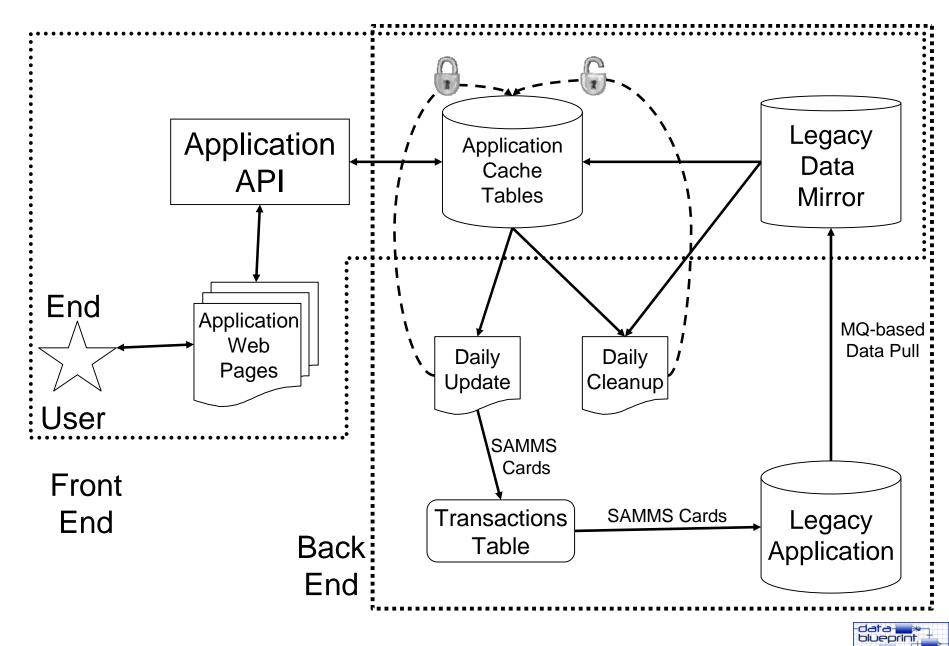
SAMMS Terminal Interface Option A

[®] Samms□×
Eile Edit View Connection Transfer Options Tools Help
TIME 1344 DATE 08 22 05 HEADER/END ITEM/PR ROUTING 1. NSN/PGC 1234 00 000 0000 1A. MC 1B. PKG Y
2. PIC 3. QCC 4. PRV 5. ENG 6. CAT 7. QAC 8. TOR 9. T-DTE 10. SS AAA Y A 03035 N
11. SS-DTE 12. CIC 13. PID 14. V/P 15. AMC 16. AMSC 17. A-DTE 18. R/C 03035 Y A 3 B 03035
19. РАС 20. ТМС 21. DWG 22. C/I 23. IAM/QAP 24. DATE 25. U/I 26. CONV Y
27. S/T 28. REC 29. PMIC 30. SDRC 31. PRC 32. 33. 34. ORC 35. LC/DTE Y A SP1 05197
36. END ITEM APPLICATION DELETE DATES ARE ALL OUT OF WHACK
37. A-REVC 38. BFLC 39.F/AMC 40. F/AMSC 41. F/A-DTE 42. F/ORC 43. F/LC/DTE 3 H 93110 V00 03035 PRESS ENTER TO RETURN TO OPTION MENU OR ENTER NEW VERB
Ready Running SSL APL NUMFLD OVR CAP NUM W 6,8 1:44:14 PM ////////////////////////////////////
-00

blueprint

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		SOR	DF Web	Dala I	intry Sy	stem				
_				Surgical Second						
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N	ISN: 1005	5003808962		C	R		NSN:		Submit	
C	Option A	A: HEADER/END IT	EM/PR							
		IG PART I								
N	ISN/PGC							MC	PKG	
	00500380								T-TNO.	
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							12		Internet	

WebCTDF Architecture



Quantitative Benefits

Time needed to review all NSNs once over the life of the project:

NSNs	2,000,000
Average time to review & cleanse (in minutes)	5
Total Time (in minutes)	10,000,000

Time available per resource over a one year period of time:		
Work weeks in a year	48	
Work days in a week	5	
Work hours in a day	7.5	
Work minutes in a day	450	
Total Work minutes/year	108,000	

Person years required to cleanse each NSN once prior to migration:	
Minutes needed	10,000,000
Minutes available person/year	108,000
Total Person-Years	92.6

Resource Cost to cleanse NSN's prior to migration:	
Avg Salary for SME year (not including overhead)	\$60,000.00
Projected Years Required to Cleanse/Total DLA Person Year Saved	93
	\$5.5
Total Cost to Cleanse/Total DLA Savings to Cleanse NSN's:	million

